



1Q | 2016

CATERPILLAR FACTS SHEET

Consolidated Sales & Revenues (in billions of dollars)

\$12.702 **\$9.461**



1Q15

1Q16

Profit Per Common Share (diluted) (in dollars)

\$2.03 **\$0.46***

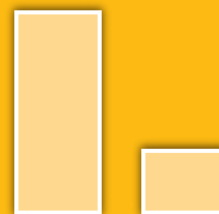


1Q15

1Q16

Consolidated Operating Profit (in billions of dollars)

\$1.702 **\$0.494**



1Q15

1Q16

* For first quarter 2016, Caterpillar reported an earnings per share of \$0.67 excluding restructuring costs. Reconciliation of non-GAAP financial information can be found at caterpillar.com/earnings.

By Segment

Consolidated Sales & Revenues (in millions)

Construction Industries	\$4,043
Resource Industries	\$1,449
Energy & Transportation	\$3,278
Financial Products	\$743
All other	(\$52)

\$9.461 Billion

Total Consolidated Sales & Revenues



101,400 Global Employees
(Full-time employment)

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