New Machinery Retail Statistics

(Dealer reported worldwide distribution of machinery by major end use)

	2013	2012
Waste	2%	1%
Forestry	3%	2%
Paving & Compaction	3%	3%
Industrial	4%	4%
Quarry & Aggregates	7%	7%
General Construction	19%	15%
Mining	28%	35%
Heavy Construction	34%	33%

For purposes of this report, retail sales of electric rope shovels, hydraulic shovels, highwall miners, draglines, drills, Unit Rig brand large mining trucks and longwall miners are not included in Mining.

Engine and Locomotive Retail Statistics

(Dealer reported & internally estimated worldwide distribution of engines & locomotives by major end use)

	2013	2012
Industrial	14%	13%
Transportation	17%	16%
Electric Power	29%	30%
Petroleum	40%	41%