



3Q | 2014

# CATERPILLAR FACTS SHEET

CONSOLIDATED SALES & REVENUES  
(IN BILLIONS OF DOLLARS)

PROFIT PER COMMON SHARE (DILUTED)  
(IN DOLLARS)

CONSOLIDATED OPERATING PROFIT  
(IN BILLIONS OF DOLLARS)

\$13.423

\$13.549



3Q13



3Q14

\$1.45

\$1.63\*



3Q13



3Q14

\$1.401

\$1.392



3Q13



3Q14

\* For third-quarter 2014, Caterpillar reported an earnings per share of \$1.72 excluding restructuring costs. Reconciliation of non-GAAP financial information can be found at [caterpillar.com/earnings](http://caterpillar.com/earnings).



## By Segment

Consolidated Sales & Revenues (in millions)

Construction Industries	\$4,471
Resource Industries	\$2,172
Energy & Transportation	\$5,585
Financial Products	\$851
All Other	\$470

**\$13.549** Billion

Total Consolidated Sales & Revenues



**114,352** Global Employees  
(Full-time employment)



# EQUIPMENT THAT RUNS FOR GENERATIONS



Good business is about making smart decisions. Cat products are made to offer you the benefits of cost and technical support. An investment that profits you year on year, our machines are built for greater reliability and more fuel-efficiency.

Whatever the size of your company, whatever the size of your project, Cat works with you. We provide the right equipment, financing options and technical support so you can keep your business growing.

## BUILT FOR IT.™