## 2014 Retail Statistics

As Reported

Caterpillar Inc. ("Caterpillar", "we" or "our") is furnishing supplemental information concerning (i) retail sales of machines to end users and (ii) retail sales of power systems (including reciprocating and turbine engines and locomotives) to end users and Original Equipment Manufacturers ("OEMs"). Caterpillar sells the majority of its machinery and power systems to independently owned and operated dealers and OEMs to meet the demands of their customers, the end users. Caterpillar believes that this supplemental information may help readers better understand Caterpillar's business and the industries it serves, particularly in light of the time delay between Caterpillar's sales to dealers and dealers' sales to end users.

In addition to providing information regarding retail sales of our machines globally, beginning with this report, we are also providing information by geographic region for retail sales of machines in each of our Resource Industries and Construction Industries reportable segments. For our Power Systems reportable segment, we are continuing to provide retail sales information by major end use. We are only including information relating to one rolling 3-month period for this report in order to facilitate an orderly transition to the new format and provide a similar comparison to prior periods based on minor changes in our segments. Future reports will be expanded to include up to three rolling 3-month periods. The information presented in this report is primarily based on unaudited reports that are voluntarily provided to Caterpillar by its independent dealers and which are not subject to Caterpillar's internal controls over financial reporting. Accordingly, the data collected from such third parties many not be accurate and/or complete. As such, the information presented in this report is intended solely to convey an approximate indication of the trends, direction and magnitude of retail sales and is not intended to be an estimate, approximation or prediction of, or substitute for, Caterpillar's audited financial statements filed with the U.S. Securities and Exchange Commission. This information is furnished under this report with the U.S. Securities and Exchange Commission. Caterpillar does not undertake to update or adjust prior period information.

	Machines Retail Statistics Total <sup>1</sup>							
Period Ended	Asia/Pacific	EAME	Latin America	North America	World			
January	Down 17%	Down 10%	Down 11%	Up 1%	Down 8%			
February								
March								
April								
Мау								
June								
July								
August								
September								
October								
November								
December								
	Machines Re	etail Statistics - R	Resource Industri	es <sup>1</sup>				
Period Ended	Asia/Pacific	EAME	Latin America	North America	World			
January	Down 53%	Down 31%	Down 36%	Down 26%	Down 37%			
February								
March								
April								
Мау								
June								
July								
August								
September								
October								
November								
December								
Machines Retail Statistics - Construction Industries <sup>1</sup>								
Period Ended	Asia/Pacific	EAME	Latin America		World			
January	Up 10%	Up 2%	Up 11%	Up 12%	Up 9%			
February								
March								
April								
Мау								
June								
July								
August								
September								
October								
November								
December								
1 By geographic region for the 3-month rc	lling period ended as of the	month indicated compare	d with the come period of th	o prior year. Bapartad in a	anotant dollara			

Power Systems Retail Statistics <sup>2</sup>									
Period Ended	Electric Power	Industrial	Transportation	Petroleum	Total				
January	Up 10%	Up 31%	Down 1%	Down 10%	Up 2%				
February									
March									
April									
Мау									
June									
July									
August									
September									
October									
November									
December									

<sup>2</sup> By industry for the 3-month rolling period ended as of the month indicated compared with the same period of the prior year. Reported in constant dollars

and based on reporting from dealers and direct sales. Glossary of terms included in 8-K filing.