

STATISTICAL HIGHLIGHTS:

SECOND QUARTER 2013 VS. SECOND QUARTER 2012

(ENDED JUNE 30)

(Millions of dollars)

	2013	2012	CHANGE
Revenues	\$ 694	\$ 668	4%
Profit Before Income Taxes	\$ 158	\$ 144	10%
Profit After Tax	\$ 111	\$ 104	7%
New Retail Financing	\$ 3,387	\$ 3,839	(12)%
Total Assets	\$ 35,039	\$ 32,755	7%

SIX MONTHS 2013 VS. SIX MONTHS 2012

(ENDED JUNE 30)

(Millions of dollars)

	2013	2012	CHANGE
Revenues	\$ 1,374	\$ 1,336	3%
Profit Before Income Taxes	\$ 345	\$ 314	10%
Profit After Tax	\$ 252	\$ 224	13%
New Retail Financing	\$ 6,284	\$ 6,898	(9)%