

**STATISTICAL HIGHLIGHTS:**

**FIRST QUARTER 2013 VS. FIRST QUARTER 2012**

**(ENDED MARCH 31)**

(Millions of dollars)

	<b>2013</b>	<b>2012</b>	<b>CHANGE</b>
Revenues	\$ 680	\$ 668	2 %
Profit Before Income Taxes	\$ 187	\$ 170	10 %
Profit After Tax	\$ 141	\$ 120	18 %
New Retail Financing	\$ 2,897	\$ 3,059	(5)%
Total Assets	\$ 35,087	\$ 30,767	14 %