

2006 Dealer Statistics

As Reported on January 26, 2007

Disclaimer:

Caterpillar is providing supplemental information concerning deliveries to users for its Machinery and Engines lines of business. We sell the majority of our machinery and engines to independently owned and operated dealers and OEMs to meet the demands of their customers, the end users. Due to time lags between our sales to dealers and dealers' deliveries to end users, we believe this information may help readers better understand our business and the industries we serve. This information is based on unaudited reports provided by our independent dealers and is not subject to our internal control over financial reporting. As such, we cannot warrant the accuracy of this data, nor do we adjust prior period information. This information is not filed with the Securities and Exchange Commission. All information provided in the Dealer Statistics section is calculated in Constant dollars.

Dealer Reported Retail Statistics- Machines¹						
by marketing region for the 3-month rolling period compared to same months of prior year						
Period Ended	Asia/Pacific	EAME	Latin America	Subtotal	North America	World
January	UP 4%	UP 8%	UP 37%	UP 12%	UP 14%	UP 13%
February	UP 8%	UP 12%	UP 38%	UP 16%	UP 15%	UP 16%
March	UP 11%	UP 16%	UP 1%	UP 11%	UP 25%	UP 18%
April	UP 9%	UP 11%	DOWN 15%	UP 5%	UP 11%	UP 8%
May	UP 1%	UP 12%	DOWN 6%	UP 5%	UP 10%	UP 8%
June	DOWN 3%	UP 13%	UP 11%	UP 8%	UP 9%	UP 9%
July	UP 1%	UP 17%	UP 21%	UP 14%	UP 10%	UP 11%
August	UP 5%	UP 25%	UP 14%	UP 17%	UP 7%	UP 11%
September	UP 12%	UP 29%	UP 11%	UP 20%	DOWN 3%	UP 7%
October	UP 21%	UP 31%	UP 4%	UP 22%	DOWN 5%	UP 7%
November	UP 29%	UP 23%	DOWN 4%	UP 18%	DOWN 12%	UP 1%
December	UP 21%	UP 17%	DOWN 8%	UP 19%	DOWN 7%	UP 2%

Reciprocating & Turbine Engine Retail Statistics²						
by business sector for the 3-month rolling period compared to the same month of the prior year						
Period Ended	Truck & Bus	Electric Power	Industrial	Marine	Petroleum	Total
January	DOWN 25%	UP 11%	UP 2%	UP 10%	UP 57%	UP 9%
February	DOWN 15%	UP 11%	UP 7%	UP 23%	UP 45%	UP 11%
March	DOWN 2%	UP 18%	UP 6%	UP 37%	UP 25%	UP 12%
April	DOWN 1%	UP 17%	UP 5%	UP 35%	UP 30%	UP 13%
May	UP 4%	UP 14%	UP 11%	UP 34%	UP 43%	UP 18%
June	UP 5%	DOWN 12%	UP 8%	UP 17%	UP 47%	UP 9%
July	UP 11%	DOWN 5%	UP 10%	UP 23%	UP 31%	UP 11%
August	UP 11%	DOWN 15%	UP 8%	UP 16%	UP 22%	UP 6%
September	UP 16%	DOWN 5%	UP 10%	UP 21%	UP 25%	UP 12%
October	UP 28%	DOWN 12%	UP 15%	UP 18%	UP 33%	UP 14%
November	UP 42%	UP 2%	UP 20%	UP 16%	UP 38%	UP 24%
December	UP 57%	UP 5%	UP 26%	UP 15%	UP 2%	UP 18%

Footnotes:

1 Reported in constant dollars and based on unit sales as reported by dealers.

2 Reported in constant dollars based on reporting from dealers and direct sales to OEMs.