

# CATERPILLAR FINANCIAL SERVICES CORP

## 10-Q

Quarterly report pursuant to sections 13 or 15(d)

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549



**FORM 10-Q**

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010

Commission File No. 0-13295

**CATERPILLAR FINANCIAL SERVICES CORPORATION**

(Exact name of Registrant as specified in its charter)

Delaware  
(State of incorporation)

37-1105865  
(IRS Employer I.D. No.)

2120 West End Ave.  
Nashville, Tennessee  
(Address of principal executive offices)

37203-0001  
(Zip Code)

Registrant's telephone number, including area code: (615) 341-1000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☐ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☒ Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes ☐ No ☒

As of November 4, 2010, one share of common stock of the Registrant was outstanding, which is owned by Caterpillar Inc.

The registrant is a wholly owned subsidiary of Caterpillar Inc. and meets the conditions set forth in General Instruction (H)(1)(a) and (b) of Form 10-Q, and is therefore filing this form with the reduced disclosure format.

**PART I. FINANCIAL INFORMATION**

**ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)**

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In addition to the accompanying unaudited consolidated financial statements for Caterpillar Financial Services Corporation (together with its subsidiaries, "Cat Financial," "the Company," "we," "us" or "our"), we suggest that you read our 2009 Annual Report on Form 10-K. The Company files electronically with the Securities and Exchange Commission (SEC) required reports on Form 8-K, Form 10-Q and Form 10-K. The public may read and copy any materials the Company has filed with the SEC at the SEC's Public Reference Room at 100 F Street, N.E., Washington, DC 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. The SEC maintains an Internet site ([www.sec.gov](http://www.sec.gov)) that contains reports, proxy and information statements and other information regarding issuers that file electronically with the SEC. Copies of our annual report on Form 10-K, quarterly reports on Form 10-Q and any amendments to these reports filed or furnished with the SEC are available free of charge through our Internet site ([www.catfinancial.com](http://www.catfinancial.com)) as soon as reasonably practicable after filing with the SEC. Copies may also be obtained free of charge by writing to: Legal Dept., Caterpillar Financial Services Corporation, 2120 West End Ave., Nashville, Tennessee 37203-0001. In addition, the public may obtain more detailed information about our parent company, Caterpillar Inc. (together with its subsidiaries, "Caterpillar" or "Cat") by visiting its Internet site ([www.cat.com](http://www.cat.com)). None of the information contained at any time on our Internet site or Caterpillar's or the SEC's Internet sites is incorporated by reference into this document.

UNAUDITED

**Caterpillar Financial Services Corporation**  
**CONSOLIDATED STATEMENTS OF PROFIT**  
**(Unaudited)**  
**(Dollars in Millions)**

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b><u>2010</u></b>	<b><u>2009</u></b>	<b><u>2010</u></b>	<b><u>2009</u></b>
<b>Revenues:</b>				
Retail finance	\$ 324	\$ 362	\$ 997	\$ 1,099
Operating lease	218	234	666	677
Wholesale finance	55	56	141	196
Other, net <sup>1</sup>	<u>43</u>	<u>24</u>	<u>115</u>	<u>85</u>
Total revenues	<u>640</u>	<u>676</u>	<u>1,919</u>	<u>2,057</u>
<b>Expenses:</b>				
Interest	228	255	696	809
Depreciation on equipment leased to others	169	180	518	527
General, operating and administrative	90	80	270	241
Provision for credit losses	55	63	150	144
Other	<u>10</u>	<u>10</u>	<u>34</u>	<u>37</u>
Total expenses	<u>552</u>	<u>588</u>	<u>1,668</u>	<u>1,758</u>
Other income (expense)	<u>1</u>	<u>(8)</u>	<u>4</u>	<u>(26)</u>
<b>Profit before income taxes</b>	89	80	255	273
Provision for income taxes	<u>13</u>	<u>-</u>	<u>39</u>	<u>45</u>
<b>Profit of consolidated companies</b>	76	80	216	228
Less: Profit attributable to noncontrolling interests	<u>3</u>	<u>4</u>	<u>8</u>	<u>12</u>
<b>Profit <sup>2</sup></b>	<u>\$ 73</u>	<u>\$ 76</u>	<u>\$ 208</u>	<u>\$ 216</u>

<sup>1</sup> **Includes impairment losses on retained interests:**

Total other-than-temporary impairment losses	\$ -	\$ -	\$ -	\$ 46
Portion of losses recognized in Accumulated other comprehensive income (loss) before taxes	<u>-</u>	<u>2</u>	<u>-</u>	<u>(13)</u>
Net impairment losses recognized in earnings	<u>\$ -</u>	<u>\$ 2</u>	<u>\$ -</u>	<u>\$ 33</u>

<sup>2</sup> **Profit attributable to Caterpillar Financial Services Corporation.**

*See Notes to Consolidated Financial Statements (unaudited).*

UNAUDITED

**Caterpillar Financial Services Corporation**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
**(Unaudited)**  
**(Dollars in Millions, except share data)**

	<b>September 30, 2010</b>	<b>December 31, 2009</b>
<b>Assets:</b>		
Cash and cash equivalents	\$ 1,342	\$ 2,536
Finance receivables		
Retail notes receivable	8,639	8,499
Wholesale notes receivable	2,191	1,559
Finance leases and installment sale contracts - Retail	12,976	13,895
Finance leases and installment sale contracts - Wholesale	<u>463</u>	<u>506</u>
	24,269	24,459
Less: Unearned income	(1,419)	(1,493)
Less: Allowance for credit losses	<u>(367)</u>	<u>(377)</u>
Total net finance receivables	22,483	22,589
Notes receivable from Caterpillar	758	1,094
Equipment on operating leases, less accumulated depreciation	2,728	2,987
Deferred and refundable income taxes	148	123
Other assets	<u>1,314</u>	<u>1,319</u>
<b>Total assets</b>	<b><u>\$28,773</u></b>	<b><u>\$30,648</u></b>
<b>Liabilities and stockholder's equity:</b>		
Payable to dealers and others	\$ 131	\$ 160
Payable to Caterpillar - other	59	43
Accrued expenses	262	404
Income taxes payable	77	103
Payable to Caterpillar - borrowings	600	26
Short-term borrowings	3,384	3,721
Current maturities of long-term debt	4,164	5,399
Long-term debt	15,800	16,124
Deferred income taxes and other liabilities	<u>576</u>	<u>525</u>
<b>Total liabilities</b>	<b><u>25,053</u></b>	<b><u>26,505</u></b>
Commitments and contingent liabilities (Notes 7 and 8)		
Common stock - \$1 par value		
Authorized: 2,000 shares; Issued and outstanding: one share (at paid-in amount)	745	745
Additional paid-in capital	2	2
Retained earnings	2,664	3,062
Accumulated other comprehensive income	230	264
Noncontrolling interests	<u>79</u>	<u>70</u>
<b>Total stockholder's equity</b>	<b><u>3,720</u></b>	<b><u>4,143</u></b>
<b>Total liabilities and stockholder's equity</b>	<b><u>\$28,773</u></b>	<b><u>\$30,648</u></b>

*See Notes to Consolidated Financial Statements (unaudited).*

UNAUDITED

**Caterpillar Financial Services Corporation**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY**  
**(Unaudited)**  
**(Dollars in Millions)**

<b><u>Nine Months Ended</u></b> <b><u>September 30, 2009</u></b>	<b>Common stock</b>	<b>Additional paid-in capital</b>	<b>Retained earnings</b>	<b>Accumulated other comprehensive income (loss)</b>	<b>Noncontrolling interests</b>	<b>Total</b>	<b>Comprehensive income</b>
<b>Balance at December 31, 2008</b>	<u>\$ 745</u>	<u>\$ -</u>	<u>\$ 2,803</u>	<u>\$ (37)</u>	<u>\$ 61</u>	<u>\$ 3,572</u>	
Profit of consolidated companies			216		12	228	\$ 228
Foreign currency translation, net of tax of \$52				276		276	276
Derivative financial instruments							
Gains (losses) deferred, net of tax of \$9				(22)		(22)	(22)
(Gains) losses reclassified to earnings, net of tax of \$21				42		42	42
Retained interests							
Gains (losses) deferred, net of tax of \$10 <sup>1</sup>				(18)		(18)	(18)
(Gains) losses reclassified to earnings, net of tax of \$11				20		20	20
<b>Balance at September 30, 2009</b>	<u>\$ 745</u>	<u>\$ -</u>	<u>\$ 3,019</u>	<u>\$ 261</u>	<u>\$ 73</u>	<u>\$ 4,098</u>	<u>\$ 526</u>
<b><u>Nine Months Ended</u></b> <b><u>September 30, 2010</u></b>							
<b>Balance at December 31, 2009</b>	<u>\$ 745</u>	<u>\$ 2</u>	<u>\$ 3,062</u>	<u>\$ 264</u>	<u>\$ 70</u>	<u>\$ 4,143</u>	
Adjustment to adopt consolidation of variable-interest entities	-	-	(6)	3	-	(3)	
<b>Balance at January 1, 2010</b>	<u>\$ 745</u>	<u>\$ 2</u>	<u>\$ 3,056</u>	<u>\$ 267</u>	<u>\$ 70</u>	<u>\$ 4,140</u>	
Profit of consolidated companies			208		8	216	\$ 216
Dividend paid to Cat Inc.			(600)			(600)	-
Foreign currency translation, net of tax of \$51				(59)	1	(58)	(58)
Derivative financial instruments							
Gains (losses) deferred, net of tax of \$2				(6)		(6)	(6)
(Gains) losses reclassified to earnings, net of tax of \$14				28		28	28
<b>Balance at September 30, 2010</b>	<u>\$ 745</u>	<u>\$ 2</u>	<u>\$ 2,664</u>	<u>\$ 230</u>	<u>\$ 79</u>	<u>\$ 3,720</u>	<u>\$ 180</u>

<sup>1</sup>Includes noncredit component of other-than-temporary impairment losses on securitized retained interests of (\$8) million, net of tax of \$5 million, for the nine months ended September 30, 2009. See Note 9 for additional information.

*See Notes to Consolidated Financial Statements (unaudited).*

# UNAUDITED

## Caterpillar Financial Services Corporation **CONSOLIDATED STATEMENTS OF CASH FLOWS** (Unaudited) (Dollars in Millions)

	Nine Months Ended September 30,	
	<u>2010</u>	<u>2009</u>
<b>Cash flows from operating activities:</b>		
Profit of consolidated companies	\$ 216	\$ 228
Adjustments for non-cash items:		
Depreciation and amortization	538	550
Amortization of receivables purchase discount	(95)	(130)
Provision for credit losses	150	144
Gain on sales of receivables	-	(12)
Other, net	(162)	(135)
Changes in assets and liabilities:		
Receivables from others	53	160
Other receivables/payables with Caterpillar	21	(41)
Payable to dealers and others	2	(147)
Accrued interest payable	(41)	35
Accrued expenses and other liabilities, net	(1)	(15)
Income taxes payable	(43)	64
(Payments)/proceeds on interest rate swaps	<u>(1)</u>	<u>189</u>
Net cash provided by operating activities	<u>637</u>	<u>890</u>
<b>Cash flows from investing activities:</b>		
Expenditures for equipment on operating leases and for non-leased equipment	(677)	(753)
Proceeds from disposals of equipment	1,046	725
Additions to finance receivables	(19,168)	(15,518)
Collections of finance receivables	19,084	18,796
Proceeds from sales of receivables	13	983
Net change in variable lending to Caterpillar	(186)	34
Additions to other notes receivable with Caterpillar	(133)	(1,550)
Collections on other notes receivable with Caterpillar	666	500
Restricted cash and cash equivalents activity, net	82	-
Other, net	<u>17</u>	<u>(232)</u>
Net cash provided by investing activities	<u>744</u>	<u>2,985</u>
<b>Cash flows from financing activities:</b>		
Net change in variable lending from Caterpillar	(26)	(427)
Proceeds from borrowings with Caterpillar	600	-
Proceeds from debt issued (original maturities greater than three months)	5,738	9,833
Payments on debt issued (original maturities greater than three months)	(7,972)	(9,420)
Short-term borrowings, net (original maturities three months or less)	(270)	(2,720)
Dividend paid to Caterpillar	<u>(600)</u>	<u>-</u>
Net cash used in financing activities	<u>(2,530)</u>	<u>(2,734)</u>
Effect of exchange rate changes on cash and cash equivalents	<u>(45)</u>	<u>19</u>
<b>(Decrease) Increase in cash and cash equivalents</b>	<b>(1,194)</b>	<b>1,160</b>
Cash and cash equivalents at beginning of year	<u>2,536</u>	<u>1,080</u>
Cash and cash equivalents at end of period	<u>\$ 1,342</u>	<u>\$ 2,240</u>

**Non-cash activity:** On January 1, 2010, we adopted the provisions of the new consolidation of variable-interest entities accounting guidance, which resulted in the consolidation of qualifying special purpose entities related to our asset-backed securitization program which had previously been recorded off-balance sheet. Please refer to Note 9. During 2009, an obligation for \$232 million related to a financing arrangement, which provided us a return, was fulfilled through the release of a security deposit.

See Notes to Consolidated Financial Statements (unaudited).

**Notes to Consolidated Financial Statements***(Unaudited)***1. Basis of Presentation**

In the opinion of management, the accompanying consolidated financial statements include all adjustments, consisting only of normal recurring adjustments, necessary for a fair statement of (a) the consolidated profit for the three months and nine months ended September 30, 2010 and 2009, (b) the consolidated financial position as of September 30, 2010 and December 31, 2009, (c) the consolidated changes in stockholder's equity for the nine months ended September 30, 2010 and 2009 and (d) the consolidated cash flows for the nine months ended September 30, 2010 and 2009. The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America and pursuant to the rules and regulations of the SEC, requires management to make estimates and assumptions that affect the reported amounts. The most significant estimates are the allowance for credit losses and residual values for leased assets. Actual results may differ from these estimates. Certain amounts for prior periods have been reclassified to conform to the current period presentation.

Interim results are not necessarily indicative of results for a full year. The information included in this Form 10-Q should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations and the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2009.

The December 31, 2009 financial position data included herein was derived from the audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2009, but does not include all disclosures required by accounting principles generally accepted in the United States of America.

Comprehensive income is comprised of Profit of consolidated companies, as well as adjustments for foreign currency translation, derivative instruments designated as cash flow hedges and retained interests. Total Comprehensive income for the three months ended September 30, 2010 and 2009 was \$394 million and \$220 million, respectively. Total Comprehensive income for the nine months ended September 30, 2010 and 2009 was \$180 million and \$526 million, respectively.

We consolidate all variable-interest entities (VIEs) where we are the primary beneficiary. For VIEs, we assess whether we are the primary beneficiary as prescribed by the accounting guidance on the consolidation of VIEs. The primary beneficiary of a VIE is the party that has the power to direct the activities that most significantly impact the performance of the entity and the obligation to absorb losses or the right to receive benefits that could potentially be significant to the entity. Please refer to Notes 7 and 9 for more information.

During the third quarter of 2010, management identified a clerical transposition in the preparation of the Consolidated Statements of Cash Flows for the first and second quarters of 2010. The effect was an understatement of net cash provided by investing activities and an overstatement in net cash provided by operating activities of \$28 million and \$60 million, for the three months ended March 31, 2010 and six months ended June 30, 2010, respectively. Management has evaluated the impact and concluded the amounts were not material. Management will revise the Consolidated Statement of Cash Flows for the periods discussed in future filings. Operating and investing cash flow activity for the nine months ended September 30, 2010 reflect the impact of such revisions.



## 2. Accumulated Other Comprehensive Income

Comprehensive income and its components are presented in the Consolidated Statements of Changes in Stockholder's Equity. Accumulated other comprehensive income, net of tax, consisted of the following as of:

(Millions of dollars)		
	September 30, 2010	September 30, 2009
Foreign currency translation	\$249	\$ 316
Derivative financial instruments	(19)	(50)
Retained interests	-	(5)
Total Accumulated other comprehensive income	<u>\$ 230</u>	<u>\$ 261</u>

## 3. New Accounting Pronouncements

**Fair value measurements** - In September 2006, the Financial Accounting Standards Board (FASB) issued accounting guidance on fair value measurements, which provides a common definition of fair value and a framework for measuring assets and liabilities at fair values when a particular standard prescribes it. In addition, this guidance expands disclosures about fair value measurements. In February 2008, the FASB issued additional guidance that (1) deferred the effective date of the original guidance for one year for certain nonfinancial assets and nonfinancial liabilities and (2) removed certain leasing transactions from the scope of the original guidance. We applied this guidance to financial assets and liabilities effective January 1, 2008 and nonfinancial assets and liabilities effective January 1, 2009. The adoption of this guidance did not have a material impact on our financial statements. See Note 4 for additional information.

In January 2010, the FASB issued new accounting guidance that requires the gross presentation of activity within the Level 3 fair value measurement roll forward and details of transfers in and out of Level 1 and 2 fair value measurements. It also clarifies existing disclosure requirements regarding the level of disaggregation of fair value measurements and disclosures on inputs. We adopted this new accounting guidance for the quarterly period ended March 31, 2010. The adoption of this guidance did not have a material impact on our financial statements. See Note 4 for additional information.

**Business combinations and noncontrolling interests in consolidated financial statements** - In December 2007, the FASB issued accounting guidance on business combinations and noncontrolling interests in consolidated financial statements. The guidance on business combinations requires the acquiring entity in a business combination to recognize the assets acquired and liabilities assumed. Further, it changes the accounting for acquired in-process research and development assets, contingent consideration, partial acquisitions and transaction costs. Under the guidance on noncontrolling interests, all entities are required to report noncontrolling (minority) interests in subsidiaries as equity in the consolidated financial statements. In addition, transactions between an entity and noncontrolling interests are treated as equity transactions. We adopted this new guidance on January 1, 2009. As required, the guidance on noncontrolling interests was adopted through retrospective application. The adoption of this guidance did not have a material impact on our financial statements.

**Disclosures about derivative instruments and hedging activities** - In March 2008, the FASB issued accounting guidance on disclosures about derivative instruments and hedging activities. This guidance expands disclosures for derivative instruments by requiring entities to disclose the fair value of derivative instruments and their gains or losses in tabular format. It also requires disclosure of information about credit risk-related contingent features in derivative agreements, counterparty credit risk and strategies and objectives for using derivative instruments. We adopted this new guidance on January 1, 2009. The adoption of this guidance did not have a material impact on our financial statements. See Note 6 for additional information.

**Employers' disclosures about postretirement benefit plan assets** - In December 2008, the FASB issued accounting guidance on employers' disclosures about postretirement benefit plan assets. This guidance expands the disclosure set forth in previous guidance by adding required disclosures about (1) how investment allocation decisions are made by management, (2) major categories of plan assets and (3) significant concentration of risk. Additionally, this guidance requires an employer to disclose information about the valuation of plan assets similar to that required under the accounting guidance on fair value measurements. The adoption of this guidance did not have a material impact to our Statements of Financial Position since Cat Financial is considered a participant in the Caterpillar retirement plan for which we are charged a share of plan expenses, but are not required to record assets or liabilities of the plan.

**Recognition and presentation of other-than-temporary impairments** - In April 2009, the FASB issued accounting guidance on the recognition and presentation of other-than-temporary impairments. This new guidance amends the existing impairment guidance relating to certain debt securities and requires a company to assess the likelihood of selling the security prior to recovering its cost basis. When a security meets the criteria for impairment, the impairment charges related to credit losses would be recognized in earnings, while noncredit losses would be reflected in other comprehensive income. Additionally, it requires a more detailed, risk-oriented breakdown of major security types and related information. We adopted this guidance on April 1, 2009. The adoption of this guidance did not have a material impact on our financial statements.

**Subsequent events** - In May 2009, the FASB issued accounting guidance on subsequent events that establishes standards of accounting for and disclosure of subsequent events. In addition, it requires disclosure of the date through which an entity has evaluated subsequent events and the basis for that date. This new guidance was adopted for our financial statements for the quarterly period ending June 30, 2009. The adoption of this guidance did not have a material impact on our financial statements.

In February 2010, the FASB issued new accounting guidance that amends the May 2009 subsequent events guidance described above to (1) eliminate the requirement for an SEC filer to disclose the date through which it has evaluated subsequent events, (2) clarify the period through which conduit bond obligors must evaluate subsequent events and (3) refine the scope of the disclosure requirements for reissued financial statements. We adopted this new accounting guidance for our financial statements for the quarterly period ended March 31, 2010. The adoption of this guidance did not have a material impact on our financial statements.

**Accounting for transfers of financial assets** - In June 2009, the FASB issued accounting guidance on accounting for transfers of financial assets. This guidance amends previous guidance and includes: the elimination of the qualifying special-purpose entity (QSPE) concept; a new participating interest definition that must be met for transfers of portions of financial assets to be eligible for sale accounting; clarifications and changes to the derecognition criteria for a transfer to be accounted for as a sale; and a change to the amount of recognized gain or loss on a transfer of financial assets accounted for as a sale when beneficial interests are received by the transferor. Additionally, the guidance requires extensive new disclosures regarding an entity's involvement in a transfer of financial assets. Finally, existing QSPEs (prior to the effective date of this guidance) must be evaluated for consolidation by reporting entities in accordance with the applicable consolidation guidance upon the elimination of this concept. We adopted this new guidance on January 1, 2010. The adoption of this guidance did not have a material impact on our financial statements. See Note 9 for additional information.

**Consolidation of variable-interest entities** - In June 2009, the FASB issued accounting guidance on the consolidation of variable-interest entities (VIEs). This new guidance revises previous guidance by eliminating the exemption for QSPEs, by establishing a new approach for determining who should consolidate a VIE and by changing when it is necessary to reassess who should consolidate a VIE. We adopted this new guidance on January 1, 2010. The adoption of this guidance resulted in the consolidation of QSPEs related to Cat Financial's asset-backed securitization program that were previously not recorded on our consolidated financial statements. The adoption of this guidance did not have a material impact on our financial statements. See Note 9 for additional information.

**Disclosures about the credit quality of financing receivables and the allowance for credit losses** – In July 2010, the FASB issued accounting guidance on disclosures about the credit quality of financing receivables and the allowance for credit losses. The guidance expands disclosures for the allowance for credit losses and financing receivables by requiring entities to disclose information at disaggregated levels. It also requires disclosure of credit quality indicators, past due information and modifications of financing receivables. For end of period balances, the new disclosures will be effective December 31, 2010. For activity during a reporting period, the disclosures will be effective January 1, 2011. We do not expect the adoption to have a material impact on our financial statements.

#### 4. Fair Value Measurements

##### A. Fair Value Measurements

The guidance on fair value measurements defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants. This guidance also specifies a fair value hierarchy based upon the observability of inputs used in valuation techniques. Observable inputs (highest level) reflect market data obtained from independent sources, while unobservable inputs (lowest level) reflect internally developed market assumptions. In accordance with this guidance, fair value measurements are classified under the following hierarchy:

- Level 1 – Quoted prices for identical instruments in active markets.
- Level 2 – Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs or significant value-drivers are observable in active markets.
- Level 3 – Model-derived valuations in which one or more significant inputs or significant value-drivers are unobservable.

We make use of observable market-based inputs to calculate fair value, in which case the measurements are classified within Level 2. If quoted or observable market prices are not available, fair value is based upon internally developed models that use, where possible, current market-based parameters such as interest rates, yield curves and currency rates. These measurements are classified within Level 3.

Fair value measurements are classified according to the lowest level input or value-driver that is significant to the valuation. A measurement may therefore be classified within Level 3 even though there may be significant inputs that are readily observable.

The guidance on fair value measurements expanded the definition of fair value to include the consideration of nonperformance risk. Nonperformance risk refers to the risk that an obligation (either by a counterparty or us) will not be fulfilled. For financial assets traded in an active market (Level 1), the nonperformance risk is included in the market price. For certain other financial assets and liabilities (Level 2 and 3), our fair value calculations have been adjusted accordingly.

# UNAUDITED

## Derivative financial instruments

The fair value of interest rate swap derivatives is primarily based on models that utilize the appropriate market-based forward swap curves and zero-coupon interest rates to determine discounted cash flows. The fair value of foreign currency forward contracts is based on a valuation model that discounts cash flows resulting from the differential between the contract price and the market-based forward rate.

## Securitized retained interests

The fair value of securitized retained interests was based upon a valuation model that calculated the present value of future expected cash flows, which used key assumptions for credit losses, prepayment rates and discount rates. These assumptions were based on our historical experience, market trends and anticipated performance relative to the particular assets securitized.

## Guarantees

The fair value of guarantees is based upon the premium we would require to issue the same guarantee in a stand-alone arms-length transaction with an unrelated party. If quoted or observable market prices are not available, fair value is based upon internally developed models that utilize current market-based assumptions.

Assets and liabilities measured at fair value included in our Consolidated Statements of Financial Position as of September 30, 2010 and December 31, 2009 are summarized below:

(Millions of dollars)				
September 30, 2010				
	Level 1	Level 2	Level 3	Total Assets/Liabilities, at Fair Value
<b>Assets</b>				
Derivative financial instruments, net	\$ -	\$292	\$ -	\$292
<b>Total Assets</b>	<u>\$ -</u>	<u>\$292</u>	<u>\$ -</u>	<u>\$292</u>
<b>Liabilities</b>				
Guarantees	\$ -	\$ -	\$ 4	\$ 4
<b>Total Liabilities</b>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 4</u>	<u>\$ 4</u>
December 31, 2009				
	Level 1	Level 2	Level 3	Total Assets/Liabilities, at Fair Value
<b>Assets</b>				
Derivative financial instruments, net	\$ -	\$43	\$ -	\$ 43
Securitized retained interests	-	-	102	102
<b>Total Assets</b>	<u>\$ -</u>	<u>\$43</u>	<u>\$102</u>	<u>\$145</u>
<b>Liabilities</b>				
Guarantees	\$ -	\$ -	\$ 4	\$ 4
<b>Total Liabilities</b>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 4</u>	<u>\$ 4</u>

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Below are roll-forwards of assets and liabilities measured at fair value using Level 3 inputs for the nine months ended September 30, 2010 and 2009. These instruments were valued using pricing models that, in management's judgment, reflect the assumptions a marketplace participant would use.

(Millions of dollars)	Securitized Retained	
	Interests	Guarantees
<b>Balance as of December 31, 2009</b>	\$ 102	\$ 4
Adjustment to adopt consolidation of variable-interest entities	(102)	-
Issuance of guarantees	-	6
Expiration of guarantees	-	(6)
<b>Balance as of September 30, 2010</b>	<u>\$ -</u>	<u>\$ 4</u>

(Millions of dollars)	Securitized Retained	
	Interests	Guarantees
<b>Balance as of December 31, 2008</b>	\$ 52	\$ 2
Gains or (losses) included in earnings (realized/unrealized) <sup>1</sup>	(31)	-
Changes in Accumulated other comprehensive income (loss)	3	-
Purchases, issuances and settlements	<u>75</u>	<u>1</u>
<b>Balance as of September 30, 2009</b>	<u>\$ 99</u>	<u>\$ 3</u>

<sup>1</sup>Included in Other revenues, net, in the Consolidated Statements of Profit.

The amount of unrealized net losses on securitized retained interests included in earnings for the three and nine months ended September 30, 2009 related to assets still held at September 30, 2009 was \$2 million and \$28 million, respectively. These losses were reported in Other revenues, net, in the Consolidated Statements of Profit.

In addition to the amounts above, we had impaired loans of \$184 million and \$208 million as of September 30, 2010 and December 31, 2009, respectively. A loan is considered impaired when management determines that collection of contractual amounts due is not probable. In these cases, an allowance for credit losses is established based primarily on the fair value of associated collateral. As the collateral's fair value is based on observable market prices and/or current appraised values, the impaired loans are classified as Level 2 measurements.

### B. Fair Values of Financial Instruments

In addition to the methods and assumptions we use to record the fair value of financial instruments as discussed in the Fair Value Measurements section above, we used the following methods and assumptions to estimate the fair value of our financial instruments.

**Cash and cash equivalents** – carrying amount approximated fair value.

**Finance receivables, net** – fair value was estimated by discounting the future cash flows using current rates, representative of receivables with similar remaining maturities.

**Restricted cash and cash equivalents** – carrying amount approximated fair value.

**Short-term borrowings** – carrying amount approximated fair value.

**Long-term debt** – fair value on fixed and floating-rate debt was estimated based on quoted market prices. For deposit obligations, carrying value approximated fair value.

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Please refer to the table below for the fair values of our financial instruments.

(Millions of dollars)	Fair Values of Financial Instruments			
	September 30, 2010		December 31, 2009	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Cash and cash equivalents	\$ 1,342	\$ 1,342	\$ 2,536	\$ 2,536
Foreign currency contracts:				
In a receivable position	\$ 35	\$ 35	\$ 20	\$ 20
In a payable position	\$ (22)	\$ (22)	\$ (18)	\$ (18)
Finance receivables, net (excluding finance leases) <sup>1</sup>	\$ 15,134	\$ 15,289	\$ 14,809	\$ 14,304
Restricted cash and cash equivalents <sup>2</sup>	\$ 83	\$ 83	\$ 13	\$ 13
Short-term borrowings	\$ (3,384)	\$ (3,384)	\$ (3,721)	\$ (3,721)
Long-term debt	\$ (19,964)	\$ (21,154)	\$ (21,523)	\$ (22,296)
Interest rate swaps:				
In a net receivable position	\$ 307	\$ 307	\$ 147	\$ 147
In a net payable position	\$ (28)	\$ (28)	\$ (106)	\$ (106)
Securitized retained interests	\$ -	\$ -	\$ 102	\$ 102
Guarantees	\$ (4)	\$ (4)	\$ (4)	\$ (4)

<sup>1</sup> As of September 30, 2010 and December 31, 2009, represents finance leases with a net carrying value of \$7,349 million and \$7,780 million, respectively.

<sup>2</sup> Included in Other assets in the Consolidated Statements of Financial Position.

## 5. Segment Information

Our segment data is based on disclosure requirements of accounting guidance on segment reporting, which requires that financial information be reported on the basis that is used internally for measuring segment performance. Internally, we report information for operating segments based on management responsibility. Our four operating segments offer primarily the same types of services within each of the respective segments. The four operating segments are as follows:

- North America: We have offices in the United States and Canada that serve local dealers and customers.
- Europe: We have offices that serve dealers and customers in Europe, Africa, Middle East and the Commonwealth of Independent States.
- Diversified Services: This segment includes our Global Power Finance Division (formerly the Marine Services Division and Cat Power Finance) and our offices in Latin America that serve local dealers and customers. The Global Power Finance Division finances marine vessels with Caterpillar engines, for all countries, and also provides debt financing for Caterpillar electrical power generation, gas compression and co-generation systems, as well as non-Caterpillar equipment that is powered by these systems, for all countries.
- Asia-Pacific: We have offices in Australia, New Zealand, China, Japan, South Korea and Southeast Asia that serve local dealers and customers, as well as large mining customers worldwide. This segment also provides project financing in various countries.

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Debt and other expenses are allocated from the North America segment to other segments based on their respective portfolios. The related interest expense is calculated based on the amount of allocated debt and the rates associated with that debt. The provision for credit losses included in each segment's profit is based on each segment's share of the Company's allowance for credit losses. Inter-segment revenues result from lending activities between segments, and are based on the amount of the respective Inter-segment loans and the rates associated with those loans.

As noted above, the segment information is presented on a management-reporting basis. Unlike financial reporting, there is no authoritative guidance for management reporting equivalent to generally accepted accounting principles.

## Supplemental segment data for the three months ended September 30,

(Millions of dollars)					
	<u>North America</u>	<u>Europe</u>	<u>Diversified Services</u>	<u>Asia-Pacific</u>	<u>Total</u>
<b>2010</b>					
External revenue	\$305	\$ 83	\$121	\$131	\$640
Inter-segment revenue	5	-	-	-	5
Profit	-	20	22	31	73
	<u>North America</u>	<u>Europe</u>	<u>Diversified Services</u>	<u>Asia-Pacific</u>	<u>Total</u>
<b>2009</b>					
External revenue	\$329	\$107	\$118	\$122	\$676
Inter-segment revenue	11	-	-	-	11
Profit	4	25	19	28	76

## Supplemental segment data for the nine months ended September 30,

(Millions of dollars)					
	<u>North America</u>	<u>Europe</u>	<u>Diversified Services</u>	<u>Asia-Pacific</u>	<u>Total</u>
<b>2010</b>					
External revenue	\$916	\$265	\$348	\$390	\$1,919
Inter-segment revenue	17	-	-	-	17
Profit (loss)	(3)	52	75	84	208
	<u>North America</u>	<u>Europe</u>	<u>Diversified Services</u>	<u>Asia-Pacific</u>	<u>Total</u>
<b>2009</b>					
External revenue	\$1,040	\$ 329	\$ 336	\$ 352	\$2,057
Inter-segment revenue	37	-	-	-	37
Profit	37	68	46	65	216

(Millions of dollars)					
	<u>North America</u>	<u>Europe</u>	<u>Diversified Services</u>	<u>Asia-Pacific</u>	<u>Total</u>
Assets as of September 30, 2010	\$15,851	\$4,252	\$7,279	\$4,724	\$32,106
Assets as of December 31, 2009	\$18,014	\$5,105	\$6,982	\$4,814	\$34,915

(Millions of dollars)		
Reconciliation of assets:	September 30, 2010	December 31, 2009
Assets from segments	\$32,106	\$34,915
Less: Investment in subsidiaries	(1,090)	(1,080)
Less: Inter-segment balances	<u>(2,243)</u>	<u>(3,187)</u>
Total	<u>\$28,773</u>	<u>\$30,648</u>

## 6. Derivative Financial Instruments and Risk Management

Our earnings and cash flow are subject to fluctuations due to changes in foreign currency exchange rates and interest rates. Our Risk Management Policy (policy) allows for the use of derivative financial instruments to prudently manage foreign currency exchange rate and interest rate exposures. Our policy specifies that derivatives are not to be used for speculative purposes. Derivatives that we use are primarily foreign currency forward and option contracts and interest rate swaps. Our derivative activities are subject to the management, direction and control of our senior financial officers. Risk management practices, including the use of financial derivative instruments, are presented to the Audit Committee of the Caterpillar Inc. Board of Directors at least annually.

All derivatives are recognized on the Consolidated Statements of Financial Position at their fair value. On the date the derivative contract is entered, we designate the derivative as (1) a hedge of the fair value of a recognized asset or liability (fair value hedge), (2) a hedge of a forecasted transaction or the cash flow variability associated with variable-rate debt (cash flow hedge) or (3) an undesignated instrument. Changes in the fair value of a derivative that is qualified, designated and highly effective as a fair value hedge, along with the gain or loss on the hedged liability that is attributable to the hedged risk, are recorded in current earnings. Changes in the fair value of a derivative that is qualified, designated and highly effective as a cash flow hedge are recorded in Accumulated other comprehensive income (loss) (AOCI) until they are reclassified to earnings in the same period or periods during which the hedged transaction affects earnings. Changes in the fair value of undesignated derivative instruments and the ineffective portion of designated derivative instruments are reported in current earnings. Cash flows from designated derivative financial instruments are classified within the same category as the item being hedged on the Consolidated Statements of Cash Flows. Cash flows from undesignated derivative financial instruments are included in the investing category on the Consolidated Statements of Cash Flows.

We formally document all relationships between hedging instruments and hedged items, as well as the risk-management objective and strategy for undertaking various hedge transactions. We also formally assess, both at the hedge's inception and on an ongoing basis, whether the designated derivatives that are used in hedging transactions are highly effective in offsetting changes in fair value or cash flow of hedged items. When a derivative is determined not to be highly effective as a hedge or the underlying hedged transaction is no longer probable, we discontinue hedge accounting prospectively, in accordance with derecognition criteria for hedge accounting.

### Foreign Currency Exchange Rate Risk

In managing foreign currency risk, our objective is to minimize earnings volatility resulting from conversion and the remeasurement of net foreign currency balance sheet positions. Our policy allows the use of foreign currency forward and option contracts to offset the risk of currency mismatch between our receivables and debt. All such foreign currency forward and option contracts are undesignated.



**Interest Rate Risk**

Interest rate movements create a degree of risk by affecting the amount of our interest payments and the value of our fixed-rate debt. Our practice is to use interest rate swaps to manage our exposure to interest rate changes and, in some cases, to lower the cost of borrowed funds.

We have a match-funding policy that addresses interest rate risk by aligning the interest rate profile (fixed or floating rate) of our debt portfolio with the interest rate profile of our receivables portfolio within predetermined ranges on an ongoing basis. In connection with that policy, we use interest rate derivative instruments to modify the debt structure to match assets within the receivables portfolio. This matched funding reduces the volatility of margins between interest-bearing assets and interest-bearing liabilities, regardless of which direction interest rates move.

Our policy allows us to use fixed-to-floating, floating-to-fixed and floating-to-floating interest rate swaps to meet the match-funding objective. We designate fixed-to-floating interest rate swaps as fair value hedges to protect debt against changes in fair value due to changes in the benchmark interest rate. We designate most floating-to-fixed interest rate swaps as cash flow hedges to protect against the variability of cash flows due to changes in the benchmark interest rate.

As of September 30, 2010, \$16 million of deferred net losses, net of tax, included in equity, related to our floating-to-fixed interest rate swaps, are expected to be reclassified to Interest expense over the next twelve months. The actual amount recorded in Interest expense will vary based on interest rates at the time the hedged transactions impact earnings.

We have, at certain times, liquidated fixed-to-floating and floating-to-fixed interest rate swaps. During the first quarter of 2009, we liquidated fixed-to-floating interest rate swaps that resulted in deferred gains of \$187 million, which are included in Long-term debt in the Consolidated Statements of Financial Position. The deferred gains or losses associated with these interest rate swaps at the time of liquidation are amortized to Interest expense over the remaining term of the underlying hedged item.

The location and fair value of derivative instruments reported in the Consolidated Statements of Financial Position are as follows:

(Millions of dollars)		Asset (Liability) Fair Value	
	Consolidated Statements of Financial Position Location	September 30, 2010	December 31, 2009
<b>Designated derivatives</b>			
Interest rate contracts	Other assets	\$307	\$145
Interest rate contracts	Accrued expenses	(26)	(100)
		<u>\$281</u>	<u>\$ 45</u>
<b>Undesignated derivatives</b>			
Foreign exchange contracts	Other assets	\$ 35	\$ 20
Foreign exchange contracts	Accrued expenses	(22)	(18)
Interest rate contracts	Other assets	-	2
Interest rate contracts	Accrued expenses	(2)	(6)
		<u>\$ 11</u>	<u>\$ (2)</u>

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For the nine months ended September 30, 2010 and 2009, the deferred gains (losses) recorded in AOCI on the Consolidated Statements of Changes in Stockholder's Equity associated with our cash flow interest rate contract hedges are as follows:

## (Millions of dollars)

Balance as of December 31, 2009, net of tax of \$21	\$(41)
Gains (losses) deferred during the year, net of tax of \$2	(6)
(Gains) losses reclassified to earnings, net of tax of \$14	<u>28</u>
Balance as of September 30, 2010, net of tax of \$9	<u>\$(19)</u>

## (Millions of dollars)

Balance as of December 31, 2008, net of tax of \$38	\$(70)
Gains (losses) deferred during the year, net of tax of \$9	(22)
(Gains) losses reclassified to earnings, net of tax of \$21	<u>42</u>
Balance as of September 30, 2009, net of tax of \$26	<u>\$(50)</u>

The effect of derivatives designated as hedging instruments on the Consolidated Statements of Profit is as follows:

## Fair Value Hedges

(Millions of dollars)

		Three Months Ended September 30, 2010		Three Months Ended September 30, 2009	
		Gains (Losses) on	Gains (Losses) on	Gains (Losses) on	Gains (Losses) on
	<u>Classification</u>	<u>Derivatives</u>	<u>Borrowings</u>	<u>Derivatives</u>	<u>Borrowings</u>
Interest rate contracts	Other income (expense)	\$ 63	\$ (61)	\$ 74	\$ (74)
		<u>\$ 63</u>	<u>\$ (61)</u>	<u>\$ 74</u>	<u>\$ (74)</u>
		Nine Months Ended September 30, 2010		Nine Months Ended September 30, 2009	
Interest rate contracts	Other income (expense)	\$ 204	\$ (195)	\$ (146)	\$ 160
		<u>\$ 204</u>	<u>\$ (195)</u>	<u>\$ (146)</u>	<u>\$ 160</u>

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**Cash Flow Hedges**  
(Millions of dollars)

		<b>Three Months Ended September 30, 2010</b>	
	<b>Classification of</b>	<b>Reclassified from AOCI</b>	<b>Recognized in Earnings</b>
	<b>Gains (Losses)</b>	<b>to Earnings</b>	<b>(Ineffective Portion)</b>
		<b>(Effective Portion)</b>	
Interest rate contracts	Interest expense	\$ (10)	\$ -
Interest rate contracts	Other income (expense)	<u>-</u>	<u>(2)</u>
		<u>\$ (10)</u>	<u>\$ (2)</u>
		<b>Three Months Ended September 30, 2009</b>	
	<b>Classification of</b>	<b>Reclassified from AOCI</b>	<b>Recognized in Earnings</b>
	<b>Gains (Losses)</b>	<b>to Earnings</b>	<b>(Ineffective Portion)</b>
		<b>(Effective Portion)</b>	
Interest rate contracts	Interest expense	\$ (21)	\$ -
Interest rate contracts	Other income (expense)	<u>-</u>	<u>1</u>
		<u>\$ (21)</u>	<u>\$ 1</u>
		<b>Nine Months Ended September 30, 2010</b>	
	<b>Classification of</b>	<b>Reclassified from AOCI</b>	<b>Recognized in Earnings</b>
	<b>Gains (Losses)</b>	<b>to Earnings</b>	<b>(Ineffective Portion)</b>
		<b>(Effective Portion)</b>	
Interest rate contracts	Interest expense	\$ (42)	\$ -
Interest rate contracts	Other income (expense)	<u>-</u>	<u>(1)</u>
		<u>\$ (42)</u>	<u>\$ (1)</u>
		<b>Nine Months Ended September 30, 2009</b>	
	<b>Classification of</b>	<b>Reclassified from AOCI</b>	<b>Recognized in Earnings</b>
	<b>Gains (Losses)</b>	<b>to Earnings</b>	<b>(Ineffective Portion)</b>
		<b>(Effective Portion)</b>	
Interest rate contracts	Interest expense	\$ (63)	\$ -
Interest rate contracts	Other income (expense)	<u>-</u>	<u>6</u>
		<u>\$ (63)</u>	<u>\$ 6</u>

## UNAUDITED

The effect of derivatives not designated as hedging instruments on the Consolidated Statements of Profit is as follows:

<b>Undesignated Derivatives</b> <b>(Millions of dollars)</b>			
	<b>Classification of Gains or (Losses)</b>	<b>Three Months Ended September 30, 2010</b>	<b>Three Months Ended September 30, 2009</b>
Foreign exchange contracts	Other income (expense)	\$12	\$(75)
Interest rate contracts	Other income (expense)	<u>2</u>	<u>1</u>
		<u>\$14</u>	<u>\$(74)</u>
	<b>Classification of Gains or (Losses)</b>	<b>Nine Months Ended September 30, 2010</b>	<b>Nine Months Ended September 30, 2009</b>
Foreign exchange contracts	Other income (expense)	\$23	\$(141)
Interest rate contracts	Other income (expense)	<u>3</u>	<u>2</u>
		<u>\$26</u>	<u>\$(139)</u>

### 7. Guarantees

We provide loan guarantees to third-party lenders for financing associated with machinery purchased by customers. These guarantees have varying terms and are secured by the machinery. In addition, we participate in standby letters of credit issued to third parties on behalf of our customers. These standby letters of credit have varying terms and beneficiaries and are secured by customer assets.

We have provided a limited indemnity to a third-party bank resulting from the assignment of certain leases to that bank. The indemnity is for the possibility that the insurers of these leases would become insolvent. The indemnity expires December 15, 2012 and is unsecured.

No loss has been experienced or is anticipated under any of these guarantees. The recorded liability for these guarantees was \$4 million as of September 30, 2010 and December 31, 2009, respectively. The maximum potential amount of future payments (undiscounted and without reduction for any amount that may possibly be recovered under recourse or collateralized provisions) we could be required to make under the guarantees are as follows:

<b>(Millions of dollars)</b>	<b>September 30, 2010</b>	<b>December 31, 2009</b>
Customer guarantees	\$151	\$157
Limited indemnity	<u>17</u>	<u>20</u>
Total guarantees	<u>\$168</u>	<u>\$177</u>

We provide guarantees to repurchase certain loans of Caterpillar dealers from a special purpose corporation (SPC) that qualifies as a VIE. The purpose of the SPC is to provide short-term working capital loans to Caterpillar dealers. This SPC issues commercial paper and uses the proceeds to fund its loan program. We have a loan purchase agreement with the SPC that obligates us to purchase certain loans that are not paid at maturity. We receive a fee for providing this guarantee, which provides a source of liquidity for the SPC. We are the primary beneficiary of the SPC as our guarantees result in us having both the power to direct the activities that most significantly impact the SPC's economic performance and the obligation to absorb losses, and therefore we have consolidated the financial statements of the

SPC. As of September 30, 2010 and December 31, 2009, the SPC's assets of \$297 million and \$231 million, respectively, are primarily comprised of loans to dealers, which are included in Retail notes receivable in the Consolidated Statements of Financial Position, and the SPC's liabilities of \$297 million and \$231 million, respectively, are primarily comprised of commercial paper, which is included in Short-term borrowings in the Consolidated Statements of Financial Position. No loss has been experienced or is anticipated under this loan purchase agreement. Our assets are not available to pay creditors of the SPC, except to the extent we may be obligated to perform under the guarantee, and assets of the SPC are not available to pay our creditors.

## **8. Contingencies**

We are involved in unresolved legal actions that arise in the normal course of business. The majority of these unresolved actions involve claims to recover collateral, claims pursuant to customer bankruptcies and the pursuit of deficiency amounts. Although it is not possible to predict with certainty the outcome of our unresolved legal actions or the range of probable loss, we believe that these unresolved legal actions will neither individually nor in the aggregate have a material adverse effect on our consolidated financial position, liquidity or results of operations.

## **9. Sales and Servicing of Finance Receivables**

We securitize certain finance receivables relating to our retail installment sale contracts and finance leases as part of our asset-backed securitization program. In addition, we have sold interests in wholesale receivables to third-party commercial paper conduits. These transactions provide a source of liquidity and allow for better management of our balance sheet capacity. Included in our other managed assets are individual loans and leases that have been sold to third parties to mitigate the concentration of credit risk with certain customers. None of the receivables that are directly or indirectly sold or transferred to third parties in any of the foregoing transactions are available to pay our creditors.

### **Securitized Retail Installment Sale Contracts and Finance Leases**

We periodically transfer certain finance receivables relating to our retail installment sale contracts and finance leases to special purpose entities (SPEs) as part of our asset-backed securitization program. The SPEs have limited purposes and generally are only permitted to purchase the finance receivables, issue asset-backed securities and make payments on the securities. The SPEs only issue a single series of securities and generally are dissolved when those securities have been paid in full. The SPEs issue debt to pay for the finance receivables they acquire from us. The primary source for repayment of the debt is the cash flows generated from the finance receivables owned by the SPEs. The assets of the SPEs are legally isolated and are not available to pay our creditors. We retain interests in our securitization transactions, including subordinated certificates issued by the SPEs, rights to cash reserves and residual interests. For bankruptcy analysis purposes, we sold the finance receivables to the SPEs in a true sale and the SPEs are separate legal entities. The investors and the SPEs have no recourse to any of our other assets for failure of debtors to pay when due.

In accordance with the new consolidation accounting guidance adopted on January 1, 2010, these SPEs were concluded to be VIEs. We determined that we were the primary beneficiary based on our power to direct activities through our role as servicer and our obligation to absorb losses and right to receive benefits and therefore consolidated the entities using the carrying amounts of the SPEs' assets and liabilities.

The restricted assets (Finance leases and installment sale contracts - Retail, Allowance for credit losses and Other assets) of these consolidated SPEs totaled \$160 million at September 30, 2010. The liabilities (Accrued expenses and Current maturities of long-term debt) of these consolidated SPEs totaled \$99 million at September 30, 2010.

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Prior to January 1, 2010, the SPEs were considered to be QSPEs and thus not consolidated. Our retained interests in the securitized assets were classified as available-for-sale securities and were included in Other assets in our Consolidated Statements of Financial Position at fair value. We estimated fair value and cash flows using a valuation model and key assumptions for credit losses, prepayment rates and discount rates. These assumptions were based on our historical experience, market trends and anticipated performance relative to the particular assets securitized. We periodically evaluated for impairment and recognized the credit component of an other-than-temporary impairment in profit and the noncredit component in Accumulated other comprehensive income (loss) for those retained interests in which we did not intend to sell and it was not likely that we would be required to sell prior to recovery.

The fair value of the retained interests in all securitizations of retail finance receivables outstanding totaled \$102 million (cost basis of \$107 million) as of December 31, 2009. The fair value of the retained interests as of December 31, 2009 that have been in a continuous unrealized loss position for twelve months or longer totaled \$102 million (cost basis of \$107 million). Key assumptions used to determine the fair value of the retained interests as of December 31, 2009 were:

	<b>December 31, 2009</b>
Cash flow weighted-average discount rates on retained interests	7.7% to 12.4%
Weighted-average maturity in months	22
Expected prepayment rate	18.0%
Expected credit losses	4.7% to 4.8%

To estimate the impact on income due to changes to the key economic assumptions used to estimate the fair value of residual cash flows in retained interests from retail finance receivable securitizations, we performed a sensitivity analysis of the fair value of the retained interests by applying a 10 percent and 20 percent adverse change to the individual assumptions. This estimate does not adjust for other variations that may occur should one of the assumptions actually change. Accordingly, no assurance can be given that actual results would be consistent with the results of our estimate. The effect of a variation in a particular assumption on the fair value of residual interest in securitization transactions was calculated without changing any other assumptions and changes in one factor may result in changes in another. Our sensitivity analysis indicated that the impact of a 20 percent adverse change in individual assumptions used to calculate the fair value of all our retained interests as of December 31, 2009 would be \$11 million or less.

During 2009, the assumptions used to determine the expected cash flows for our securitization transactions were revised, which resulted in other-than-temporary impairments. The impairments recognized in earnings were primarily driven by an increase in the credit loss assumption due to the continuing adverse economic conditions in the U.S. The noncredit related component recorded in Accumulated other comprehensive income (loss) was primarily driven by changes in discount rates.

<b>(Millions of dollars)</b>	<b>Three Months Ended September 30, 2009</b>	<b>Nine Months Ended September 30, 2009</b>
Total other-than-temporary impairment losses	\$ -	\$46
Portion of losses recognized in Accumulated other comprehensive income (loss) before taxes	<u>2</u>	<u>(13)</u>
Net impairment losses recognized in earnings <sup>1</sup>	<u>\$ 2</u>	<u>\$33</u>

<sup>1</sup> Recorded in Other revenues, net, on the Consolidated Statements of Profit.

## UNAUDITED

The following tables present a roll forward of the balance of the credit-related impairment losses on the securitized retained interests for which a portion of the other-than-temporary impairment was recognized in Accumulated other comprehensive income (loss):

(Millions of dollars)	Three Months Ended <u>September 30, 2009</u>
Cumulative credit loss as of July 1, 2009	\$ 8
Credit losses for which an other-than-temporary impairment was previously recognized	<u>2</u>
Cumulative credit loss as of September 30, 2009	<u>\$ 10</u>

(Millions of dollars)	Nine Months Ended <u>September 30, 2009</u>
Cumulative credit loss as of January 1, 2009	\$ -
Credit losses for which an other-than-temporary impairment was previously recognized	<u>10</u>
Cumulative credit loss as of September 30, 2009	<u>\$ 10</u>

To maintain competitiveness in the capital markets and to have effective and efficient use of alternative funding sources, we may elect to provide additional reserve support to previously issued asset-backed securitizations. During the second quarter of 2009, we deposited \$80 million into supplemental reserve accounts for the securitization transactions to maintain the credit ratings assigned to the transactions, as loss experiences had been higher than anticipated primarily due to the adverse economic conditions in the U.S. This resulted in an increase in our retained interests. Prior to executing the deposits, written consent was obtained from the third-party beneficial interest holders of the securitization transactions. The QSPE conditions were reviewed at the time of deposit and the trusts continued to maintain QSPE status.

We also retain servicing responsibilities and receive a servicing fee of approximately one percent of the remaining value of the finance receivables for our servicing responsibilities. We generally have not recorded a servicing asset or liability since the servicing fee is considered fair market compensation. Servicing income was included in Other revenues, net, in our Consolidated Statements of Profit prior to January 1, 2010 and is now eliminated in consolidation.

### **Sale of Interests in Wholesale Receivables**

We purchase North American Caterpillar Dealer trade receivables (NACD Receivables) at a discount. The discount is an estimate of the amount of financing revenue that would be earned at a market rate on the NACD Receivables over their expected life. During 2009, we sold interests in the NACD Receivables through a revolving structure to third-party commercial paper conduits, asset-backed commercial paper issuers that are SPEs of the sponsor bank and are not consolidated by us. The transfers to the conduits were accounted for as sales. The gain, included in Other revenues, net, in our Consolidated Statements of Profit, is principally the difference between the unearned discount on the NACD Receivables sold to the third-party commercial paper conduits less related costs incurred over their remaining term. Expected credit losses were assumed to be zero because dealer receivables have historically had no losses and none are expected in the future. We received an annual servicing fee of approximately 0.5 percent of the average outstanding principal balance of the interests in the NACD Receivables sold to the third-party commercial

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paper conduits. We generally do not record a servicing asset or liability since the servicing fee is considered fair market compensation. We recognized a pre-tax gain on the sale of wholesale receivables of \$2 million and \$9 million for the three and nine months ended September 30, 2009, respectively. As of September 30, 2010 and December 31, 2009, there were no NACD Receivables sold to the conduits.

The cash collections from the NACD Receivables are first applied to satisfy any obligations to the third-party commercial paper conduits. The third-party commercial paper conduits have no recourse to our assets, other than the NACD Receivables that we continue to hold.

### Cash flows from sale of interests in wholesale receivables

(Millions of dollars)	For Nine Months Ended September 30,	
	2010	2009
Cash proceeds from sales of receivables to conduits	\$ -	\$ 887
Cash flows received on the interests that continue to be held	\$5,762	\$6,005

In addition to the NACD Receivables, we purchase other trade receivables from Caterpillar entities at a discount. The discount is an estimate of the amount of financing revenue that would be earned at a market rate on these trade receivables over their expected life. The discount is amortized into revenue on an effective yield basis over the life of the receivables and recognized as Wholesale finance revenue. Amortized discounts for the NACD and other trade receivables were \$35 million and \$38 million for the three months ended September 30, 2010 and 2009, respectively, and \$95 million and \$130 million for the nine months ended September 30, 2010 and 2009, respectively. In the Consolidated Statements of Cash Flows, collection of the discount is included in investing activities as the receivables are collected.

### Other Managed Assets

We also sell individual leases and finance receivables to third parties with limited or no recourse to us to either reduce our concentration of credit risk related to certain customers or as an additional source of liquidity. In accordance with accounting for transfers and servicing of financial assets, the transfers to the third parties are accounted for as sales. We maintain servicing responsibilities for these third-party assets, which totaled \$272 million and \$477 million as of September 30, 2010 and December 31, 2009, respectively. Since we do not receive a servicing fee for these assets, a servicing liability is recorded. As of September 30, 2010 and December 31, 2009, these liabilities were not significant.

## 10. Income Taxes

The provision for income taxes was \$39 million for the first nine months of 2010, which reflected an estimated annual effective tax rate of 24 percent, reduced by a benefit of \$10 million from a non-U.S. income tax refund claim related to a prior year and a benefit of \$12 million related to a different non-U.S. tax jurisdiction and prior year. The estimated annual tax rate for 2010 is expected to be less than the U.S. tax rate of 35 percent primarily due to profits in tax jurisdictions with rates lower than the U.S. rate.

The provision for income taxes was \$45 million for the first nine months of 2009, which reflected an estimated annual effective tax rate of 20 percent, reduced by a benefit of \$10 million related to the conclusion of two separate prior years' income tax examinations.



## **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

### **OVERVIEW: THIRD QUARTER 2010 VS. THIRD QUARTER 2009**

We reported third-quarter revenues of \$640 million, a decrease of \$36 million, or 5 percent, compared with the third quarter of 2009. Third-quarter profit after tax was \$73 million, a \$3 million decrease from the third quarter of 2009.

- The decrease in revenues was principally due to a \$46 million impact from lower earning assets (finance receivables and operating leases at constant interest rates) and a \$13 million unfavorable impact from lower interest rates on new and existing finance receivables, partially offset by a \$24 million favorable change from returned or repossessed equipment.
- Profit before income taxes was \$89 million for the third quarter of 2010, compared to \$80 million for the third quarter of 2009. The increase was principally due to a \$24 million favorable change from returned or repossessed equipment, an \$8 million decrease in the provision for credit losses and a \$6 million increase in other miscellaneous revenue items. These increases in pre-tax profit were partially offset by a \$17 million unfavorable impact from lower average earning assets and a \$10 million increase in general, operating and administrative expense.
- The provision for income taxes in the third quarter reflects an estimated annual effective tax rate of 24 percent, reduced by a benefit of \$12 million related to a prior year. The estimated annual tax rate of 24 percent is up from 20 percent in the third quarter of 2009 and 22 percent in the second quarter of 2010.
- New retail financing was \$2.5 billion, an increase of \$706 million, or 40 percent, from the third quarter of 2009. The increase was primarily related to improvement in our North America, Europe and Asia-Pacific operating segments.
- At the end of the third quarter of 2010, past dues were 4.88 percent, down from 5.33 percent at the end of the second quarter and 5.54 percent at the end of 2009. At the end of the third quarter of 2009, past dues were 5.79 percent. The reduction in past dues from year-end is primarily due to the general improvement in global economic conditions.
- Bad debt write-offs, net of recoveries, were \$78 million for the third quarter of 2010, up \$13 million from the third quarter of 2009. The increase in write-offs reflects the lingering effect the economic downturn has had on some of our customers, most notably U.S. and European customers in the housing and general construction industries. Third-quarter year-to-date 2010 annualized losses were 1.03 percent of the average retail portfolio, compared to 0.90 percent for the same period in 2009 and 1.03 percent for the full-year 2009.
- At the end of the third quarter of 2010, our allowance for credit losses was 1.61 percent of net finance receivables, decreasing from 1.64 percent on December 31, 2009, and 1.62 percent at the end of the third quarter of 2009. At the end of the third quarter of 2010, the allowance for credit losses totaled \$367 million, compared with \$377 million on December 31, 2009, and \$381 million at the end of the third quarter of 2009. The decrease of \$14 million in allowance for credit losses year over year reflected an \$11 million decrease due to a reduction in the overall net finance receivable portfolio and a \$3 million decrease associated with the lower allowance rate.

**REVIEW OF CONSOLIDATED STATEMENTS OF PROFIT****THREE MONTHS ENDED SEPTEMBER 30, 2010 VS. THREE MONTHS ENDED SEPTEMBER 30, 2009****REVENUES**

Retail and wholesale revenue for the third quarter of 2010 was \$379 million, a decrease of \$39 million from the same period in 2009. The decrease was due to a \$22 million unfavorable impact from lower earning assets (finance receivables at constant interest rates) and a \$17 million unfavorable impact from lower interest rates on new and existing retail and wholesale receivables. The annualized average yield was 6.67 percent for the third quarter of 2010, compared to 6.98 percent for the third quarter of 2009. Yield was negatively impacted by a decrease in earned discounts on certain North America purchased wholesale receivables.

Operating lease revenue was \$218 million for the third quarter of 2010, a decrease of \$16 million from the same period in 2009. The decrease was due to a \$28 million unfavorable impact from lower average earning assets (operating leases at constant interest rates), partially offset by a \$12 million impact from higher interest rates on operating leases.

Other revenue, net, for the third quarter of 2010 was \$43 million, compared to \$24 million in the third quarter of 2009. This \$19 million increase was primarily due to a \$24 million favorable change from returned or repossessed equipment, partially offset by decreases in various other net revenue items. Other revenue, net, items were as follows:

(Millions of dollars)	Three Months Ended September 30,	
	2010	2009
Finance receivable and operating lease fees (including late charges)	\$20	\$18
Interest income on Notes Receivable from Caterpillar	17	22
Net gain/(loss) on returned or repossessed equipment	4	(20)
Miscellaneous other revenue, net	2	5
Service fee income on sold receivables	-	2
Gain on sales of receivables	-	2
Net loss related to retained interests in securitized retail receivables	-	(5)
Total Other revenue, net	<u>\$43</u>	<u>\$24</u>

**EXPENSES**

Interest expense for the third quarter of 2010 was \$228 million, a decrease of \$27 million from the same period in 2009. This decrease was primarily due to a reduction of 12 basis points in the average cost of borrowing to 3.80 percent for the third quarter of 2010, down from 3.92 percent for the third quarter of 2009, and the impact of an 8 percent decrease in average borrowings.

Depreciation expense on equipment leased to others was \$169 million, down \$11 million from the third quarter of 2009 due to a decrease in the average operating lease portfolio.

General, operating and administrative expenses were \$90 million for the third quarter of 2010, compared to \$80 million for the same period in 2009. The increase was primarily due to the provision related to incentive pay. In 2009, short-term incentive compensation plans, which are tied to Caterpillar results, did not meet the earnings threshold, and no expense was incurred. There were 1,562 full-time employees as of September 30, 2010, compared to 1,541 as of September 30, 2009.

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The Provision for credit losses was \$55 million for the third quarter of 2010, down \$8 million from the third quarter of 2009. The Allowance for credit losses as of September 30, 2010 was 1.61 percent of finance receivables, net of unearned income, compared to 1.62 percent as of September 30, 2009. See Allowance for Credit Losses for further discussion.

Other expenses were \$10 million for both the third quarter of 2010 and 2009, respectively.

Other income (expense) for the third quarter of 2010 was income of \$1 million, compared to an expense of \$8 million for the same period in 2009. The increase in Other income (expense) was due to a \$9 million improvement in net currency exchange losses compared with the third quarter of 2009. Other income (expense) items were as follows:

(Millions of dollars)	Three Months Ended September 30,	
	2010	2009
Net gain from interest rate derivatives	\$ 2	\$ 2
Currency exchange gain/(loss)	(13)	65
Net gain/(loss) on undesignated foreign exchange contracts (including forward points)	12	(75)
Net currency exchange loss	(1)	(10)
Total Other income (expense)	<u>\$ 1</u>	<u>\$ (8)</u>

The provision for income taxes was \$13 million for the third quarter of 2010, which reflected an estimated annual effective tax rate of 24 percent, reduced by a benefit of \$12 million related to a prior year and increased by \$3 million due to the change in the 2010 estimated annual tax rate from 22 to 24 percent. The increase was primarily attributable to expected changes in our geographic mix of pre-tax results. The estimated annual tax rate for 2010 is expected to be less than the U.S. tax rate of 35 percent primarily due to profits in tax jurisdictions with rates lower than the U.S. rate.

The provision for income taxes in the third quarter of 2009 was \$0. This reflected an annual estimated effective tax rate of 20 percent, reduced by a \$10 million benefit related to the conclusion of two separate prior years' income tax examinations and a \$6 million benefit related to the first six months of 2009, as the estimated annual effective tax rate was reduced from 23 percent to 20 percent during the third quarter of 2009.

The 2010 estimated annual tax rate is based on current tax law. The U.S. active finance exception for interest earned offshore expired at the end of 2009. While the expiration of those laws has not significantly impacted our 2010 estimated annual effective tax rate, it is expected to have a more significant impact on our 2011 estimated annual tax rate. Without extension of this legislation, we are forecasting an increase in our 2011 tax rate due to higher U.S. taxes on interest earned outside the U.S.

### **PROFIT**

As a result of the performance discussed above, we had profit of \$73 million for the third quarter of 2010, down \$3 million, or 4 percent, from the third quarter of 2009.

**NINE MONTHS ENDED SEPTEMBER 30, 2010 VS. NINE MONTHS ENDED SEPTEMBER 30, 2009****REVENUES**

Retail and wholesale revenue for the first nine months of 2010 was \$1.138 billion, a decrease of \$157 million from the same period in 2009. The decrease was due to a \$120 million unfavorable impact from lower earning assets (finance receivables at constant interest rates) and a \$37 million unfavorable impact from lower interest rates on new and existing retail and wholesale receivables. The annualized average yield was 6.67 percent for the first nine months of 2010, compared to 6.89 percent for the same period in 2009.

Operating lease revenue for the first nine months of 2010 was \$666 million, or \$11 million lower than the same period in 2009, due to a \$48 million unfavorable impact from lower average earning assets (operating leases at constant interest rates), partially offset by a \$37 million favorable impact from higher interest rates on operating leases.

Other revenue, net, for the first nine months of 2010 was \$115 million, an increase of \$30 million from the same period in 2009 primarily due to the absence of \$33 million in write-downs on retained interests related to the securitized asset portfolio that occurred in the first nine months of 2009 and a \$30 million favorable change from returned or repossessed equipment, partially offset by decreases in various other revenue items. Other revenue, net, items were as follows:

(Millions of dollars)	Nine Months Ended September 30,	
	2010	2009
Interest income on Note Receivable from Caterpillar	\$ 63	\$70
Finance receivable and operating lease fees (including late charges)	52	52
Miscellaneous other revenue, net	8	17
Service fee income on sold receivables	1	6
Gain on sales of receivables	-	12
Net loss related to retained interests in securitized retail receivables	-	(33)
Net loss on returned or repossessed equipment	(9)	(39)
Total other revenues, net	<u>\$115</u>	<u>\$85</u>

**EXPENSES**

Interest expense for the first nine months of 2010 was \$696 million, a decrease of \$113 million from the same period in 2009. This decrease was primarily due to a reduction of 24 basis points in the average cost of borrowing to 3.81 percent for the first nine months of 2010, down from 4.05 percent for the first nine months of 2009, and the impact of a 9 percent decrease in average borrowings.

Depreciation expense on equipment leased to others was \$518 million, down \$9 million from the first nine months of 2009 due to a decrease in the average operating lease portfolio.

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General, operating and administrative expenses were \$270 million for the first nine months of 2010, compared to \$241 million for the same period in 2009. The increase was primarily due to increases in the provision related to incentive pay and the provision expense for operating lease rental payment receivables. In 2009, short-term incentive compensation plans, which are tied to Caterpillar results, did not meet the earnings threshold, and no expense was incurred. There were 1,562 full-time employees as of September 30, 2010, compared to 1,541 as of September 30, 2009.

The Provision for credit losses was \$150 million for the first nine months of 2010, up \$6 million from the first nine months of 2009. The Allowance for credit losses as of September 30, 2010 was 1.61 percent of finance receivables, net of unearned income, compared to 1.62 percent as of September 30, 2009. See Allowance for Credit Losses for further discussion.

Other expenses were \$34 million for the first nine months of 2010, compared to \$37 million for the same period in 2009. The decrease was primarily attributable to the absence of employee separation charges incurred in the first nine months of 2009, partially offset by higher expenses related to repossessions.

Other income (expense) for the first nine months of 2010 was income of \$4 million, compared to an expense of \$26 million for the same period in 2009. The increase in Other income (expense) was due to a \$41 million improvement in net currency exchange losses compared with the first nine months of 2009, partially offset by an \$11 million unfavorable impact from interest rate derivative contracts. Other income (expense) items were as follows:

(Millions of dollars)	Nine Months Ended September 30,	
	2010	2009
Net gain from interest rate derivatives	\$11	\$ 22
Currency exchange gain/(loss)	(30)	93
Net gain/(loss) on undesignated foreign exchange contracts (including forward points)	23	(141)
Net currency exchange loss	(7)	(48)
Total Other income (expense)	\$ 4	\$(26)

The provision for income taxes was \$39 million for the first nine months of 2010, which reflected an estimated annual effective tax rate of 24 percent, reduced by a benefit of \$10 million from a non-U.S. income tax refund claim related to a prior year and a benefit of \$12 million related to a different non-U.S. tax jurisdiction and prior year. The estimated annual tax rate for 2010 is expected to be less than the U.S. tax rate of 35 percent primarily due to profits in tax jurisdictions with rates lower than the U.S. rate.

The provision for income taxes was \$45 million for the first nine months of 2009, which reflected an estimated annual effective tax rate of 20 percent, reduced by a benefit of \$10 million related to the conclusion of two separate prior years' income tax examinations.

The 2010 estimated annual tax rate is based on current tax law. The U.S. active finance exception for interest earned offshore expired at the end of 2009. While the expiration of those laws has not significantly impacted our 2010 estimated annual effective tax rate, it is expected to have a more significant impact on our 2011 estimated annual tax rate. Without extension of this legislation, we are forecasting an increase in our 2011 tax rate due to higher U.S. taxes on interest earned outside the U.S.

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### **PROFIT**

As a result of the performance discussed above, we had profit of \$208 million for the first nine months of 2010, down \$8 million, or 4 percent, from the first nine months of 2009.

### **REVIEW OF CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

On January 1, 2010, we adopted the provisions of the new consolidation of variable-interest entities accounting guidance. The adoption of this guidance resulted in the consolidation of qualifying special purpose entities related to our asset-backed securitization program, which had previously been off-balance sheet.

### **ASSETS**

Total assets were \$28.773 billion as of September 30, 2010, a decrease of \$1.875 billion, or 6 percent, from December 31, 2009, principally due to decreases in cash and cash equivalents and, to a lesser extent, in the notes receivable from Caterpillar and equipment on operating leases.

During the nine months ended September 30, 2010, new retail financing was \$6.75 billion, an increase of \$1.56 billion, or 30 percent from the same period in 2009. The increase was primarily related to improvements in our North America, Asia-Pacific and Europe operating segments.

### **Total Off-Balance Sheet Managed Assets**

We manage and service receivables and leases that have been transferred through securitization or sale. These transactions provide a source of liquidity and allow us to mitigate the concentration of credit risk with certain customers. These receivables/leases are not available to pay our creditors.

Off-balance sheet managed assets were as follows:

(Millions of dollars)	September 30, <u>2010</u>	December 31, <u>2009</u>
<b>Securitized Retail Installment Sale Contracts and Finance Leases</b>		
Installment sale contracts securitized	\$ -	\$336
Finance leases securitized	-	10
Less: Retained interests (included in Other assets)	<u>-</u>	<u>(102)</u>
Off-balance sheet securitized retail receivables	<u>\$ -</u>	<u>\$244</u>
 <b>Other Managed Assets</b>		
Retail finance leases	\$124	\$190
Retail installment sale contracts	96	178
Operating leases	44	90
Retail notes receivable	<u>8</u>	<u>19</u>
Other managed receivables/leases	<u>\$272</u>	<u>\$477</u>
 Total off-balance sheet managed assets	 <u>\$272</u>	 <u>\$721</u>

**ALLOWANCE FOR CREDIT LOSSES**

The following table shows activity related to the Allowance for credit losses:

(Millions of dollars)	Three Months Ended		Nine Months Ended	
	<u>September 30,</u>		<u>September 30,</u>	
	<u>2010</u>	<u>2009</u>	<u>2010</u>	<u>2009</u>
Balance at beginning of the period	\$383	\$378	\$377	\$395
Adjustment to adopt consolidation of variable-interest entities	-	-	18	-
Provision for credit losses	55	63	150	144
Receivables written off	(91)	(72)	(211)	(184)
Recoveries on receivables previously written off	13	7	35	17
Foreign currency translation adjustment	<u>7</u>	<u>5</u>	<u>(2)</u>	<u>9</u>
Balance at end of the period	<u>\$367</u>	<u>\$381</u>	<u>\$367</u>	<u>\$381</u>

Bad debt write-offs, net of recoveries, were \$78 million for the third quarter of 2010, up \$13 million from the third quarter of 2009. The increase in write-offs reflects the lingering effect the economic downturn has had on some of our customers, most notably U.S. and European customers in the housing and general construction industries. Third-quarter year-to-date 2010 annualized losses were 1.03 percent of the average retail portfolio, compared to 0.90 percent for the same period in 2009 and 1.03 percent for the full-year 2009.

At the end of the third quarter of 2010, our allowance for credit losses was 1.61 percent of net finance receivables, decreasing from 1.64 percent on December 31, 2009, and 1.62 percent at the end of the third quarter of 2009. At the end of the third quarter of 2010, the allowance for credit losses totaled \$367 million, compared with \$377 million on December 31, 2009, and \$381 million at the end of the third quarter of 2009. The decrease of \$14 million in allowance for credit losses year over year reflected an \$11 million decrease due to a reduction in the overall net finance receivable portfolio and a \$3 million decrease associated with the lower allowance rate.

**TOTAL PAST DUE FINANCE AND RENTS RECEIVABLES**

At the end of the third quarter of 2010, past dues were 4.88 percent, down from 5.33 percent at the end of the second quarter and 5.54 percent at the end of 2009. At the end of the third quarter of 2009, past dues were 5.79 percent. The reduction in past dues from year-end is primarily due to the general improvement in global economic conditions.

**CAPITAL RESOURCES AND LIQUIDITY**

Capital resources and liquidity provide us with the ability to meet our financial obligations on a timely basis. Maintaining and managing adequate capital and liquidity resources includes management of funding sources and their utilization based on current, future and contingent needs. We do not generate material funding through structured finance transactions.

We continued to experience favorable liquidity conditions in all key global funding markets during the third quarter of 2010. Commercial Paper (CP) market liquidity and pricing continued to be favorable, with CP outstanding totaling \$2.3 billion at quarter-end supported by a \$5.7 billion revolving credit facility. During the third quarter of 2010, we issued AUD 50 million and \$200 million in medium-term notes. Our third quarter 2010 CP, term debt issuance and year-to-date portfolio cash receipts have provided sufficient liquidity for operations.

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In the event that we, or any of our debt securities, experience a credit rating downgrade it would likely result in an increase in our borrowing costs and make access to certain credit markets more difficult. While we expect continued growth in the global economy, in the event conditions deteriorate from current levels or access to debt markets becomes unavailable, we would rely on cash flow from our existing portfolio, utilization of existing cash balances, access to our credit facility and other credit line facilities held by us and potential borrowings from Caterpillar. In addition, Caterpillar maintains a support agreement with us, which requires Caterpillar to remain our sole owner and may, under certain circumstances, require Caterpillar to make payments to us should we fail to maintain certain financial ratios.

### **BORROWINGS**

Borrowings consist primarily of short-term and medium-term notes, commercial paper, variable denomination floating rate demand notes and bank borrowings, the combination of which is used to manage interest rate risk and funding requirements. We also utilize additional funding sources including securitizations of retail installment contracts and finance leases, and wholesale receivable commercial paper conduits.

Total borrowings outstanding as of September 30, 2010 were \$23.948 billion, a decrease of \$1.322 billion over December 31, 2009, due to declining portfolio balances. Outstanding borrowings were as follows:

<b>(Millions of dollars)</b>	<b>September 30,</b>	<b>December 31,</b>
	<b><u>2010</u></b>	<b><u>2009</u></b>
Medium-term notes, net of unamortized discount	\$18,272	\$20,258
Commercial paper, net of unamortized discount	2,284	2,233
Bank borrowings – long-term	1,586	1,265
Variable denomination floating rate demand notes	629	695
Bank borrowings – short-term	471	782
Notes payable to Caterpillar	600	26
Secured borrowings	106	-
Short-term note, net of unamortized premium	<u>-</u>	<u>11</u>
Total outstanding borrowings	<b><u>\$23,948</u></b>	<b><u>\$25,270</u></b>

### ***Short-term and medium-term notes***

We issue short-term and medium-term unsecured notes through securities dealers or underwriters in the U.S., Canada, Europe, Australia, Japan and Argentina to both retail and institutional investors. These notes are offered in several currencies and with a variety of maturities. These notes are senior unsecured obligations of the Company. Short-term and medium-term notes outstanding as of September 30, 2010, mature as follows:

<b>(Millions of dollars)</b>	
2010	\$ 1,390
2011	2,690
2012	3,711
2013	3,327
2014	1,904
Thereafter	<u>5,250</u>
Total	<b><u>\$18,272</u></b>



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Short-term and medium-term notes issued and redeemed for the nine months ended September 30, 2010 totaled \$1.9 billion and \$4.0 billion, respectively.

### ***Commercial paper***

We issue unsecured commercial paper in the U.S., Europe and other international capital markets. These short-term promissory notes are issued on a discounted basis and are payable at maturity.

### ***Revolving credit facilities***

We have three global credit facilities with a syndicate of banks totaling \$7.23 billion (Credit Facility) available in the aggregate to both Caterpillar and us to support our commercial paper programs in the event those programs become unavailable and for general liquidity purposes. Based on management's allocation decision, which can be revised from time to time, the portion of the Credit Facility available to us as of September 30, 2010 was \$5.73 billion.

- The five-year facility of \$1.62 billion expires in September 2012.
- In September 2010, we replaced the \$2.98 billion five-year facility expiring in September 2011 with a four-year facility of \$2.09 billion that expires in September 2014.
- In September 2010, we renewed the 364-day facility. The amount was increased from \$2.39 billion to \$3.52 billion and expires in September 2011.

At September 30, 2010, Caterpillar's consolidated net worth was \$14.96 billion, which was above the \$9.00 billion required under the Credit Facility. The consolidated net worth is defined as the consolidated stockholder's equity including preferred stock but excluding the pension and other postretirement benefits balance within Accumulated other comprehensive income (loss).

At September 30, 2010, our covenant interest coverage ratio was 1.29 to 1. This is above the 1.15 to 1 minimum ratio of (1) profit excluding income taxes, interest expense and net gain/(loss) from interest rate derivatives to (2) interest expense calculated at the end of each calendar quarter for the rolling four quarter period then most recently ended.

In addition, at September 30, 2010, our covenant leverage ratio was 7.32 to 1. This is below the maximum ratio of debt to net worth of 10 to 1, calculated (1) on a monthly basis as the average of the leverage ratios determined on the last day of each of the six preceding calendar months and (2) at each December 31 required by the Credit Facility.

In the event Caterpillar or we do not meet one or more of their respective financial covenants under the Credit Facility in the future (and are unable to obtain a consent or waiver), the bank group may terminate the commitments allocated to the party that does not meet its covenants. Additionally, in such event, certain of our other lenders under other loan agreements where similar financial covenants or cross default provisions are applicable, may, at their election, choose to pursue remedies under those loan agreements, including accelerating the repayment of outstanding borrowings. At September 30, 2010, there were no borrowings under the Credit Facility.

### ***Bank borrowings***

Credit lines with banks as of September 30, 2010 totaled \$3.66 billion. These committed and uncommitted credit lines, which may be eligible for renewal at various future dates or have no specified expiration date, are used primarily by our non-U.S. subsidiaries for local funding requirements. The remaining available credit commitments may be withdrawn any time at the lenders' discretion. As of September 30, 2010, we had \$2.06 billion outstanding against these credit lines compared to \$2.05 billion as of December 31, 2009, and were in compliance with all debt covenants under these credit lines.

***Variable denomination floating rate demand notes***

We obtain funding from the sale of variable denomination floating rate demand notes, which may be redeemed at any time at the option of the holder without any material restriction. We do not hold reserves to fund the payment of the demand notes. The notes are offered on a continuous basis by prospectus only.

***Notes receivable from/payable to Caterpillar***

Under our variable amount lending agreements and other notes receivable with Caterpillar, we may borrow up to \$2.14 billion from Caterpillar, and Caterpillar may borrow up to \$2.63 billion from us. The agreements are in effect for indefinite periods of time and may be changed or terminated by either party with 30 days notice. We had notes payable of \$600 million and notes receivable of \$758 million outstanding as of September 30, 2010, compared to notes payable of \$26 million and notes receivable of \$1.1 billion as of December 31, 2009.

***Secured borrowings***

Secured borrowings primarily include the debt related to the asset-backed securitization entities.

**OFF-BALANCE SHEET ARRANGEMENTS**

We lease all of our facilities. In addition, we have guarantees with third parties of \$168 million as of September 30, 2010.

**CASH FLOWS**

Operating cash flow was \$637 million in the first nine months of 2010, compared with \$890 million for the same period a year ago. The decrease in operating cash flow was primarily related to the absence of cash proceeds from liquidated interest rate swaps. Net cash provided by investing activities was \$744 million for the first nine months of 2010, compared to \$2.99 billion for the same period in 2009. This change is primarily the result of higher additions to finance receivables and lower proceeds from the sale of finance receivables, partially offset by lower intercompany lendings. Net cash used for financing activities in 2010 was \$2.53 billion for the first nine months of 2010, compared to \$2.73 billion for the same period in 2009, primarily due to higher intercompany borrowings, partially offset by a \$600 million dividend payment to Caterpillar Inc. and lower debt requirements.

**CRITICAL ACCOUNTING POLICIES**

The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect reported amounts. The most significant estimates include those related to the residual values for leased assets and for our allowance for credit losses. Actual results may differ from these estimates.

**Residual Values for Leased Assets**

Lease residual values, which are based upon the estimated wholesale market value of leased equipment at the time of the expiration of the lease, are based on a careful analysis of historical wholesale market sales prices, projected forward on a level trend line without consideration for inflation or possible future pricing action. At the inception of the lease, residual values are derived from consideration of the following critical factors: market size and demand, any known significant market/product trends, total expected hours of usage, machine configuration, application, location, model changes, quantities and past re-marketing experience, third-party residual guarantees and contractual customer purchase options. Many of these factors are gathered in an application survey that is completed prior to quotation. The lease agreement also clearly defines applicable return conditions and remedies for non-compliance, to ensure that the leased equipment will be in good operating condition upon return. Model changes and updates, as well as market strength and product acceptance, are monitored and adjustments are made to residual values in accordance with the significance of any such changes. Remarketing sales staff works closely with customers and dealers to manage the sale of lease returns and the recovery of residual exposure.

During the term of the leases, residual amounts are monitored. If estimated market values reflect a non-temporary impairment due to economic factors, obsolescence or other adverse circumstances, the residuals are adjusted to the lower estimated values by a charge to earnings. For equipment on operating leases, the charge is recognized through depreciation expense. For finance leases, it is recognized through a reduction of finance revenue.

**Allowance for Credit Losses**

Management's ongoing evaluation of the adequacy of the Allowance for credit losses considers both impaired and unimpaired finance receivables and takes into consideration past loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of underlying collateral and current economic conditions. In estimating probable credit losses, we review accounts that are past due, non-performing, in bankruptcy or otherwise identified as at-risk for potential credit loss including accounts which have been modified. Accounts are identified as at-risk for potential credit loss using information available about the customer, such as financial statements, news reports and published credit ratings, as well as general information regarding industry trends and the general economic environment.

The Allowance for credit losses attributable to specific accounts is based on the most probable source of repayment, which is normally the liquidation of collateral. In determining collateral value, we estimate the current fair market value of the collateral and factor in credit enhancements such as additional collateral and third-party guarantees. The Allowance for credit losses attributable to the remaining accounts is a general allowance based upon the risk in the portfolio primarily using probabilities of default and an estimate of associated losses. In addition, qualitative factors not able to be fully captured in previous analysis including industry trends, macroeconomic factors and model imprecision are considered in the evaluation of the adequacy of the Allowance for credit losses. These qualitative factors are subjective and require a degree of management judgment.

While management believes it has exercised prudent judgment and applied reasonable assumptions, there can be no assurance that in the future, changes in economic conditions or other factors would not cause changes in the financial health of our customers. If the financial health of our customer deteriorates, the timing and level of payments received could be impacted and, therefore, could result in a change to our estimated losses.

**CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS**

Certain statements contained in this Quarterly Report on Form 10-Q may be considered "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements may relate to future events or our future financial performance, which may involve known and unknown risks and uncertainties and other factors that may cause our actual results, levels of activity, performance or achievement to be materially different from those expressed or implied by any forward-looking statements. In this context, words such as "believes," "expects," "estimates," "anticipates," "will," "should" and similar words or phrases often identify forward-looking statements made on behalf of Cat Financial. These statements are only predictions. Actual events or results may differ materially due to factors that affect international businesses, including changes in economic conditions and ongoing challenges in the global financial and credit markets, and change in laws and regulations (including regulations implemented under the Dodd-Frank Wall Street Reform and Consumer Protection Act) and political stability, as well as factors specific to Cat Financial and the markets we serve, including the market's acceptance of our products and services, the creditworthiness of our customers, interest rate and currency rate fluctuations and estimated residual values of leased equipment. These risk factors may not be exhaustive. We operate in a continually changing business environment, and new risk factors emerge from time to time. We cannot predict these new risk factors, nor can we assess the impact, if any, of these new risk factors on our businesses or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those projected in any forward-looking statements. Accordingly, forward-looking statements should not be relied upon as a prediction of actual results. Moreover, we do not assume responsibility for the accuracy and completeness of those statements. Forward-looking statements are qualified in their entirety by reference to the factors discussed under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Form 10-K filed with the Securities and Exchange Commission (SEC) on February 19, 2010, and as supplemented in our subsequent filings on Form 10-Q. We do not undertake to update our forward-looking statements.

**ITEM 4. CONTROLS AND PROCEDURES**

**Evaluation of Disclosure Controls and Procedures**

An evaluation was performed under the supervision and with the participation of our management, including our Chief Executive Officer (CEO) and our Chief Financial Officer (CFO), of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this quarterly report. Based on this evaluation, our management, including the CEO and CFO, concluded that our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms.

**Changes in Internal Control over Financial Reporting**

There have been no changes in our internal control over financial reporting during the three months ended September 30, 2010, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II. OTHER INFORMATION****ITEM 1. LEGAL PROCEEDINGS**

We are involved in unresolved legal actions that arise in the normal course of business. The majority of these unresolved actions involve claims to recover collateral, claims pursuant to customer bankruptcies and the pursuit of deficiency amounts. Although it is not possible to predict with certainty the outcome of our unresolved legal actions or the range of probable loss, we believe that these unresolved legal actions will neither individually nor in the aggregate have a material adverse effect on our consolidated financial position, liquidity or results of operations.

**ITEM 1A. RISK FACTORS**

For a discussion of the risks and uncertainties that may affect our business, please see Part I. Item 1A. Risk Factors in our Annual Report on Form 10-K filed with the SEC on February 19, 2010, for the year ended December 31, 2009, and Part II. Item 1A. Risk Factors in our Form 10-Q for the quarterly period ended March 31, 2010, filed with the SEC on May 3, 2010. There has been no material change in this information for the current quarter.

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

- 3.1 Certificate of Incorporation of the Company, as amended (incorporated by reference from Exhibit 3.1 to the Company's Form 10 for the year ended December 31, 1984).
- 3.2 Bylaws of the Company, as amended (incorporated by reference from Exhibit 3.2 to the Company's Quarterly Report on Form 10-Q, for the quarter ended June 30, 2005).
- 4.1 Indenture, dated as of April 15, 1985, between the Company and Morgan Guaranty Trust Company of New York, as Trustee (incorporated by reference from Exhibit 4.1 to the Company's Registration Statement on Form S-3, Commission File No. 33-2246).
- 4.2 First Supplemental Indenture, dated as of May 22, 1986, amending the Indenture dated as of April 15, 1985, between the Company and Morgan Guaranty Trust Company of New York, as Trustee (incorporated by reference from Exhibit 4.1 to the Company's Quarterly Report on Form 10-Q, for the quarter ended June 20, 1986).
- 4.3 Second Supplemental Indenture, dated as of March 15, 1987, amending the Indenture dated as of April 15, 1985, between the Company and Morgan Guaranty Trust Company of New York, as Trustee (incorporated by reference from Exhibit 4.3 to the Company's Current Report on Form 8-K, dated April 24, 1987).
- 4.4 Third Supplemental Indenture, dated as of October 2, 1989, amending the Indenture dated as of April 15, 1985, between the Company and Morgan Guaranty Trust Company of New York, as Trustee (incorporated by reference from Exhibit 4.3 to the Company's Current Report on Form 8-K, dated October 16, 1989).
- 4.5 Fourth Supplemental Indenture, dated as of October 1, 1990, amending the Indenture dated April 15, 1985, between the Company and Morgan Guaranty Trust Company of New York, as Trustee (incorporated by reference from Exhibit 4.3 to the Company's Current Report on Form 8-K, dated October 29, 1990).
- 4.6 Indenture, dated as of July 15, 1991, between the Company and Continental Bank, National Association, as Trustee (incorporated by reference from Exhibit 4.1 to the Company's Current Report on Form 8-K, dated July 25, 1991).
- 4.7 First Supplemental Indenture, dated as of October 1, 2005, amending the Indenture dated as of July 15, 1991, between the Company and U.S. Bank Trust National Association (as successor to the former Trustee)(incorporated by reference from Exhibit 4.3 to Amendment No. 5 to the Company's Registration Statement on Form S-3 filed October 20, 2005, Commission File No. 333-114075).
- 4.8 Support Agreement, dated as of December 21, 1984, between the Company and Caterpillar (incorporated by reference from Exhibit 10.2 to the Company's amended Form 10, for the year ended December 31, 1984).
- 4.9 First Amendment to the Support Agreement dated June 14, 1995, between the Company and Caterpillar (incorporated by reference from Exhibit 4 to the Company's Current Report on Form 8-K, dated June 14, 1995).
- 10.1 Tax Sharing Agreement, dated as of June 21, 1984, between the Company and Caterpillar (incorporated by reference from Exhibit 10.3 to the Company's amended Form 10, for the year ended December 31, 1984).
- 10.2 Four-Year Credit Agreement, dated as of September 16, 2010 (2010 Four-Year Credit Agreement), among the

## UNAUDITED

- Company, Caterpillar, Caterpillar International Finance Limited, Caterpillar Finance Corporation, certain other financial institutions named therein and Citibank, N.A., The Bank of Tokyo-Mitsubishi UFJ, Ltd., Citibank International PLC, Banc of America Securities LLC, J.P. Morgan Securities LLC and Citigroup Global Markets Inc. (incorporated by reference from Exhibit 99.4 to the Company's Current Report on Form 8-K, filed September 21, 2010, Commission File No. 001-11241).
- 10.3 Japan Local Currency Addendum to the 2010 Four-Year Credit Agreement among the Company, Caterpillar Finance Corporation, the Japan Local Currency Banks named therein, Citibank, N.A. and The Bank of Tokyo-Mitsubishi UFJ, Ltd. (incorporated by reference from Exhibit 99.6 to the Company's Current Report on Form 8-K, filed September 21, 2010).
- 10.4 Local Currency Addendum to the 2010 Four-Year Credit Agreement among the Company, Caterpillar International Finance Limited, the Local Currency Banks named therein, Citibank, N.A. and Citibank International PLC (incorporated by reference from Exhibit 99.5 to the Company's Current Report on Form 8-K, filed September 21, 2010).
- 10.5 Five-Year Credit Agreement, dated as of September 20, 2007 (2007 Five-Year Credit Agreement), among the Company, Caterpillar, Caterpillar Finance Corporation, certain financial institutions named therein, Citibank, N.A., The Bank of Tokyo-Mitsubishi UFJ Ltd., ABN AMRO Bank N.V., Bank of America, N.A., Barclays Bank PLC, J.P. Morgan Securities, Inc., Société Générale and Citigroup Global Markets Inc. (incorporated by reference from Exhibit 99.1 to the Company's Current Report on Form 8-K, filed September 26, 2007).
- 10.6 Japan Local Currency Addendum to the 2007 Five-Year Credit Agreement among the Company, Caterpillar Finance Corporation, the Japan Local Currency Banks named therein, Citibank, N.A. and The Bank of Tokyo-Mitsubishi UFJ, Ltd. (incorporated by reference from Exhibit 99.2 to the Company's Current Report on Form 8-K, filed September 26, 2007).
- 10.7 Amendment No. 1 to Japan Local Currency Addendum to the 2007 Five-Year Credit Agreement among the Company, Caterpillar Finance Corporation, the Japan Local Currency Banks named therein, Citibank, N.A. and The Bank of Tokyo-Mitsubishi UFJ, Ltd. (incorporated by reference from Exhibit 99.6 to the Company's Current Report on Form 8-K, filed January 26, 2009).
- 10.8 Amendment No. 1 to the 2007 Five-Year Credit Agreement among the Company, Caterpillar and Caterpillar Finance Corporation, the Banks and Japan Local Currency Banks named therein, The Bank of Tokyo-Mitsubishi UFJ, Ltd. and Citibank, N.A. (incorporated by reference from Exhibit 99.3 to the Company's Current Report on Form 8-K, filed September 23, 2008).
- 10.9 Amendment No. 2 to the 2007 Five-Year Credit Agreement among the Company, Caterpillar and Caterpillar Finance Corporation, the Banks and Japan Local Currency Banks named therein, The Bank of Tokyo-Mitsubishi UFJ, Ltd. and Citibank, N.A. (incorporated by reference from Exhibit 99.2 to the Company's Current Report on Form 8-K, filed January 26, 2009).
- 10.10 Amendment No. 3 to the 2007 Five-Year Credit Agreement among the Company, Caterpillar and Caterpillar Finance Corporation, the Banks and Japan Local Currency Banks named therein, The Bank of Tokyo-Mitsubishi UFJ, Ltd. and Citibank, N.A. (incorporated by reference from Exhibit 99.4 to the Company's Current Report on Form 8-K, filed September 23, 2009).
- 10.11 Amendment No. 4 to the 2007 Five-Year Credit Agreement among the Company, Caterpillar and Caterpillar Finance Corporation, the Banks and Japan Local Currency Banks named therein, The Bank of Tokyo-Mitsubishi UFJ, Ltd. and Citibank, N.A. (incorporated by reference from Exhibit 99.7 to the Company's Current Report on Form 8-K, filed September 21, 2010).
- 10.12 364-Day Credit Agreement dated September 21, 2010 (2010 364-Day Credit Agreement) among the Company, Caterpillar, Caterpillar International Finance Limited, Caterpillar Finance Corporation, certain financial institutions named therein, Citibank, N.A., The Bank of Tokyo-Mitsubishi UFJ, Ltd., Banc of America Securities LLC, J.P. Morgan Securities LLC and Citigroup Global Markets Inc. (incorporated by reference from Exhibit 99.1 to the Company's Current Report on Form 8-K, filed September 21, 2010).
- 10.13 Local Currency Addendum to the 2010 364-Day Credit Agreement among the Company, Caterpillar International Finance Limited, the Local Currency Banks named therein, Citibank, N.A. and Citibank International PLC (incorporated by reference from Exhibit 99.2 to the Company's Current Report on Form 8-K, filed September 21, 2010).
- 10.14 Japan Local Currency Addendum to the 2010 364-Day Credit Agreement among the Company, Caterpillar Finance Corporation, the Japan Local Currency Banks named therein, Citibank, N.A. and The Bank of Tokyo-Mitsubishi UFJ, Ltd. (incorporated by reference from Exhibit 99.3 to the Company's Current Report on Form 8-K, filed September 21, 2010).
- 12 Computation of Ratio of Profit to Fixed Charges.
- 31.1 Certification of Kent M. Adams, President, Director and Chief Executive Officer of Caterpillar Financial Services Corporation, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of James A. Duensing, Executive Vice President and Chief Financial Officer of Caterpillar Financial Services Corporation, as required pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

## UNAUDITED

- 32      Certifications of Kent M. Adams, President, Director and Chief Executive Officer of Caterpillar Financial Services Corporation, and James A. Duensing, Executive Vice President and Chief Financial Officer of Caterpillar Financial Services Corporation, as required pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.



## UNAUDITED

### *Signatures*

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**(Registrant)**

**Date:** November 4, 2010

**Date:** November 4, 2010

**Caterpillar Financial Services Corporation**

**By:** /s/ Steven R. Elsesser

Steven R. Elsesser, Controller

**By:** /s/ Kent M. Adams

Kent M. Adams, President, Director and Chief Executive Officer

**CATERPILLAR FINANCIAL SERVICES CORPORATION****COMPUTATION OF RATIO OF PROFIT TO FIXED CHARGES**

(Unaudited)

(Dollars in Millions)

	<b><u>Three Months Ended</u></b>		<b><u>Nine Months Ended</u></b>	
	<b>September 30,</b>	<b>September 30,</b>	<b>September 30,</b>	<b>September 30,</b>
	<b><u>2010</u></b>	<b><u>2009</u></b>	<b><u>2010</u></b>	<b><u>2009</u></b>
Profit	\$ 73	\$ 76	\$ 208	\$ 216
Add:				
Provision for income taxes	<u>13</u>	<u>-</u>	<u>39</u>	<u>45</u>
Profit before income taxes	<u>\$ 86</u>	<u>\$ 76</u>	<u>\$ 247</u>	<u>\$ 261</u>
Fixed charges:				
Interest expense	\$228	\$255	\$ 696	\$809
Rentals at computed interest*	<u>1</u>	<u>1</u>	<u>4</u>	<u>4</u>
Total fixed charges	<u>\$229</u>	<u>\$256</u>	<u>\$ 700</u>	<u>\$ 813</u>
Profit before income taxes plus fixed charges	<u>\$315</u>	<u>\$332</u>	<u>\$ 947</u>	<u>\$1,074</u>
Ratio of profit before income taxes plus fixed charges to fixed charges	<u>1.38</u>	<u>1.30</u>	<u>1.35</u>	<u>1.32</u>

\*Those portions of rent expense that are representative of interest cost.

## SECTION 302 CERTIFICATIONS

I, Kent M. Adams, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Caterpillar Financial Services Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the periods covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's Board of Directors (or persons performing the equivalent function):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

**Date:** November 4, 2010

**By:** /s/ Kent M. Adams

Kent M. Adams, President, Director and Chief Executive Officer

## SECTION 302 CERTIFICATIONS

I, James A. Duensing, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Caterpillar Financial Services Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the periods covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's Board of Directors (or persons performing the equivalent function):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

**Date:** November 4, 2010

**By:** /s/ James A. Duensing

James A. Duensing, Executive Vice President and Chief  
Financial Officer

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED  
PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the quarterly report of Caterpillar Financial Services Corporation (the "Company") on Form 10-Q for the period ending September 30, 2010, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to 906 of the Sarbanes-Oxley Act of 2002, that to the best of our knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 4, 2010

/s/ Kent M. Adams

Kent M. Adams

President, Director and Chief Executive Officer

Date: November 4, 2010

/s/ James A. Duensing

James A. Duensing

Executive Vice President and Chief Financial  
Officer

A signed original of this written statement required by Section 906 has been provided by the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

CATERPILLAR FINANCIAL SERVICES CORPORATION  
 COMPUTATION OF RATIO OF PROFIT TO FIXED CHARGES  
 (Unaudited)  
 (Dollars in Millions)

	Three Months Ended		Nine Months Ended	
	September 30, 2010	September 30, 2009	September 30, 2010	September 30, 2009
Profit	\$ 73	\$ 76	\$ 208	\$ 216
Add:				
Provision for income taxes	13	—	39	45
Profit before income taxes	<u>\$ 86</u>	<u>\$ 76</u>	<u>\$ 247</u>	<u>\$ 261</u>
Fixed charges:				
Interest expense	\$ 228	\$ 255	\$ 696	\$ 809
Rentals at computed interest*	<u>1</u>	<u>1</u>	<u>4</u>	<u>4</u>
Total fixed charges	<u>\$ 229</u>	<u>\$ 256</u>	<u>\$ 700</u>	<u>\$ 813</u>
Profit before income taxes plus fixed charges	<u>\$ 315</u>	<u>\$ 332</u>	<u>\$ 947</u>	<u>\$ 1,074</u>
Ratio of profit before income taxes plus fixed charges to fixed charges	1.38	1.30	1.35	1.32

\*Those portions of rent expense that are representative of interest cost.

## SECTION 302 CERTIFICATIONS

I, Kent M. Adams, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Caterpillar Financial Services Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the periods covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's Board of Directors (or persons performing the equivalent function):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 4, 2010

By: /s/ Kent M. Adams

Kent M. Adams, President, Director and Chief Executive Officer

## SECTION 302 CERTIFICATIONS

I, James A. Duensing, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Caterpillar Financial Services Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the periods covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's Board of Directors (or persons performing the equivalent function):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 4, 2010

By: /s/ James A. Duensing

James A. Duensing, Executive Vice President and Chief Financial Officer



CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED  
PURSUANT TO SECTION 906 OF THE SARBANES–OXLEY ACT OF 2002

In connection with the quarterly report of Caterpillar Financial Services Corporation (the "Company") on Form 10–Q for the period ending September 30, 2010, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to 906 of the Sarbanes–Oxley Act of 2002, that to the best of our knowledge:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 4, 2010

/s/ Kent M. Adams

Kent M. Adams  
President, Director and Chief Executive Officer

Date: November 4, 2010

/s/ James A. Duensing

James A. Duensing  
Executive Vice President and Chief Financial  
Officer

A signed original of this written statement required by Section 906 has been provided by the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.